

Alumni Affairs and Development
Samuel Curtis Johnson Graduate School of Management
Cornell SC Johnson College of Business
130 E. Seneca St., Suite 400
Cornell University
Ithaca, NY 14850-4353 USA



OUR COMMUNITY, OUR STRENGTH

ANNUAL REPORT 2017-2018



Johnson
Cornell
SC Johnson College of Business



JOHNSON'S CULTURE OF COMMUNITY

When you think about Johnson's progress over the past year, what springs to mind? Our growing presence in New York City, with the Tata Innovation Center on the Cornell Tech campus, gleaming like a jewel on Roosevelt Island? The Breazzano Family Center for Business Education becoming a state-of-the-art home to our programs and operations in Collegetown? Our growing relationships as part of the Cornell SC Johnson College of Business, which continues to expand our reach and strengthen our presence?

None of these achievements — or countless others — could have happened without one thing: the strength of our community. This may sound like a familiar refrain, for good reason. I see this letter as an annual occasion to celebrate the vibrant and exceptional community that we've built together over the decades. Choose any example of innovation or progress from any point in Johnson's history, and you'll find a story about members of our community committing their resources, ingenuity, and hard work to make wonders come to life.

Take, for instance, our seven-week intensive programs in fintech and digital marketing. These innovative programs gather Johnson students from the Ithaca and Cornell Tech campuses to collaborate at the Tata Innovation Center in classrooms and breakout rooms sponsored by generous alumni. A gift from Rich Schneider '70 helped defray housing costs for visiting students. Students in these intensives interact with Ithaca-based faculty like associate professor Doug Stayman and Drew Pasarella, MBA '01, the Rempe Wilson Distinguished Lecturer, as well as Cornell Tech faculty like Rafael Pass and Ari Juels.

This example underscores the ways in which we are bringing together faculty, linking facilities, and making our multicampus model a reality to benefit our different student populations. These innovations don't benefit only our residential students in Ithaca and New York City: they touch every academic program. Our Executive MBA/MS in Healthcare Leadership with Weill Cornell Medicine now meets at Cornell Tech, for example. A hackathon this past year brought together students from the Cornell-Tsinghua MBA/FMBA, Executive MBA Metro New York, and Executive MBA Americas programs to collaborate with Johnson Cornell Tech MBA and One-Year and Two-Year MBA students in Ithaca to address a global business challenge.

Our growing physical presence in New York helps us expand the capabilities for other programs as well, such as our nondegree executive education program. We are enhancing partnership opportunities with business organizations, capturing our community's imagination of what is possible with integrated state-of-the-art facilities in key locations, and delivering the people, content, and programs that benefit all our stakeholders.

None of this could have happened without the incredibly strong, organic culture that is Johnson's legacy and tradition.

Our students and alumni constantly support each other — not only during their time at school, but throughout their careers. Those who are benefiting today are eager to give back in any way they can imagine — just look at the outperformance of our graduating classes on Giving Day.

And, as we continue to move forward, we should ensure that our community increasingly reflects the diversity of the business landscape and prepares our graduates to lead in ways that include and embrace their own communities. We're proud this year that we increased the proportion of women in our one- and two-year residential programs in Ithaca and New York City, as well as the percentage of underrepresented minority students in these programs. We'll continue to reach out to talented and deserving candidates to make our student populations truly represent the expanding and interconnected world we live in.

This progress has been reflected in improved national and international rankings of our school. Although it's wise to not read too much into the year-over-year movement of rankings, we find them informative and appreciate that they indicate our strong competitive position and reflect the improvements we're making in admissions, program quality, and career planning for our students.

Our alumni community shares this excitement. This year I was grateful for the hospitality and warm welcomes I received from alumni I visited in South Korea, Japan, Singapore, China, and Mexico, as well as throughout the United States. Many have expressed their enthusiasm in the potential of extending their giving through the SC Johnson Challenge match program and have stepped up their efforts to propel us forward with visionary gifts. An international professorship made possible by Amane Nakashima, MBA '89, adds directly to our endowed faculty ranks, for example, and the families of Alok Oberoi '86, MBA '87, and Peter Lürssen, MBA '87, generously endowed the Lürssen Oberoi Classroom at Cornell Tech. These are only two examples of the creative and generous ways in which our alumni have taken up the challenge and taken advantage of the match opportunity. Much of the match remains to fund efforts — and generations of Johnson students — yet to come.

In true Johnson fashion, we celebrate the achievements we've realized over the past year while looking forward to ever greater accomplishments in the future. I thank every member of our community for being a key part of our great school.

Mark W. Nelson, PhD
Anne and Elmer Lindseth Dean



JOHNSON'S MULTICAMPUS COMMUNITY: Greater than the sum of its parts

Just last fall, Johnson began settling in to its new location at the Tata Innovation Center at the Cornell Tech campus on Roosevelt Island, expanding Johnson's footprint from Ithaca. Since then, the school has launched a raft of new initiatives that are beginning to unleash the power of its multiple campuses and populations that include venerable Sage Hall and the new Breazzano Family Center for Business Education in Ithaca.

"We could not have done so many of the things we're doing at Johnson without dedicated space for

the school in the Tata Innovation Center," says Doug Stayman, associate professor of marketing and associate dean of Cornell Tech, 2014–2018. "It's been fantastic for the school to have its own space, and critical to its growth." New classrooms and spaces for breakout sessions, team project work, and special events at the Tata Innovation Center have catalyzed previously unimaginable collaborations between Johnson programs at Cornell Tech and Ithaca. For example, new courses spanning three consecutive weekends, addressing digi-

tally focused subjects like design thinking, security and privacy, and cloud computing, bring Ithaca MBAs downstate to learn alongside Cornell Tech MBAs. "In addition to being able to work with the New York students, students are able to take classes that we don't even offer in Ithaca," says Stayman. This past spring, a gift from Richard G. Schneider '70 provided invaluable support by defraying the cost of overnight stays in New York City for Ithaca students. Alumni generosity is shaping



Johnson's presence at the Tata Innovation Center. Named spaces, such as the Lürssen Oberoi Classroom, show the benefits of alumni philanthropy from the families of Alok Oberoi '86, MBA '87, and Peter Lürssen, MBA '87. Similar gifts from the Mangalji family, the Rotman family, the Wurzel family, and the Nagel family have been used to support conference rooms and meeting areas.

Brand new seven-week intensive programs, which focus on either digital marketing or fintech, are a great example of multiple perspectives and approaches integrated into a powerful whole. Faculty from both Cornell Tech and Ithaca teach side by side with New York City practitioners as guest speakers.

"It wasn't as if we were teaching the intensives to the Cornell Tech students and invited the Johnson students," explains Stayman. "The intensives were created by talking to the Ithaca and Cornell Tech students and faculty and asking, 'What could we create together?'"

"These intensives bring together everything that we're about: students passionate about digital marketing or fintech do a project course, hear great speakers, and take electives that leverage both Ithaca and Cornell Tech," adds Mark W. Nelson, Anne and Elmer Lindseth Dean. "It's the best of both worlds."

"The digital marketing intensive is a trifecta of Johnson, Cornell Tech, and New York City resources, as it allows students to benefit from the unique competencies of all three: Johnson's consumer-marketing expertise, Cornell Tech's position as a digital leader, and New York City's strength as an advertising and media hub," says Mukti Khaire, faculty director, Johnson Cornell Tech MBA program and Girish and Jaidev Reddy Professor of Practice, whose position was endowed by Girish Reddy MEng '78, MBA '80. "It's a unique opportunity for students from different programs to deepen their ties with each other as well as with executives at the cutting edge of this function."

The fintech intensive gives students unparalleled exposure to the topic. "There are very few top MBA programs with bona-fide fintech curricula," says Drew Pascarella, whose position as Rempe Wilson Distinguished Lecturer was funded by a gift from Denise Rempe '80 and Mark Wilson '79, MBA '80. "In addition, the ability to bring together students from the Two-Year and One-Year Ithaca and Cornell Tech MBA programs has provided us with a great learning opportunity as we continue to think about ways to integrate programs across our campuses."

Pascarella's and Khaire's positions are funded by gifts from visionary alumni. "The gift enables me to make a difference by blending the rigor of academic research with the relevance of business practice in my teaching," says Khaire. Adds Pascarella, "I am beyond proud of my



students, and through Denise Rempe's and Mark Wilson's generosity, I am humbled to play a small role in their development as future leaders."

"We're building a true Johnson faculty in New York City: a more diverse, larger, multicampus faculty that we wouldn't necessarily be able to hire if we were only in Ithaca," says Stayman. "And that's allowing us to do things and have an impact that we wouldn't otherwise have."

Johnson's locations in Ithaca and at Cornell Tech facilitate cross-pollination among multiple programs. For instance, Weill Cornell Executive MBA/MS in Healthcare Leadership students take courses at Cornell Tech. Students in the Cornell Executive MBA Metro New York, Cornell Executive MBA Americas programs, and Cornell-Tsinghua MBA/FMBAs work on cases with Johnson Cornell Tech MBAs and Two-Year and One-Year MBAs based in Ithaca. Cornell Tech faculty teach Cornell Executive MBA Metro New York students at that program's Palisades facility. And a Cornell Tech hackathon held in 2018 that focused on digital products for the Chinese market brought together students from five Johnson MBA programs.

Johnson's multiple locations are also interconnected by technology. Classrooms in the Breazzano Family Center for Business Education in Ithaca's Collegetown link seamlessly via multiple, large video screens with classrooms at the Tata Innovation Center — technology that enables faculty to teach from either location and enables students in those locations to interact with one another in virtually the same class, a great asset to learning. The technology also links to other remote locations, including Johnson's partner business schools at Technion — Israel Institute of Technology in Haifa, Israel, and to Tsinghua University in Beijing, China. "In addition to being a fantastic facility for our growing Ithaca programs, we have an amazing videoconferencing studio for the Americas EMBA," says Stayman.

The benefits extend to executive education nondegree programs as well. "Being in the city is deepening our relationships with organizations, allowing our faculty to gain insights into what they're wrestling with and have conversations about learning opportunities and improving recruiting potential," adds Ben Davis, Johnson's associate dean of alumni affairs and development. "That spreads across the college, too, as we can offer expertise not only from the faculty within Johnson, but our 220 faculty across the college."



JOHNSON AND SCHOLARSHIP: Challenge, support and connection

When it comes to giving, the Johnson community responds to the challenge with an energetic competitive spirit and the drive to support each other.

One key Johnson goal is increasing the amount of financial aid Johnson provides — especially important as the costs of graduate school exceed the means of many deserving candidates. “Scholarship support to attract strong students used to be a plus, but now it’s basically a requirement to compete with peer schools,” says Mark W. Nelson, Anne and Elmer Lindseth Dean. “For us to have the quality of students we must have as part of our community, we have to have scholarship support.”

To achieve this goal, Johnson is increasing its efforts to recruit from key populations that were important to have well-represented in its MBA ranks, such as women, underrepresented minorities, professionals from less traditional industries, and veterans. “Strengthening the diversity of our incoming classes is important,” says Judi Byers, executive director of admissions and financial aid. “It enables us to leverage the diversity of thought and experience within our own community to develop informed leaders who will

continue to not only advance the work being done — but also how it is done — in businesses and in organizations throughout the world, to build more diverse and inclusive workplaces and communities.”

The Kena Evans Thompson ’93, MBA ’98, and Michael J. Thompson, MBA ’98, Professional Scholarship and the Lauren J. Brisky, MBA ’75, Professional Scholarship are two examples of alumni-founded scholarships that support MBA candidates, with a preference for women. “We believe everyone should have access to the education they aspire to have,” says Kena Thompson. “When we were able, we made establishing a scholarship a priority in our philanthropy.”

“Named scholarships — of which we now have more than 120, illustrating the generations of alumni support — are a great way to show students that they’re not just getting aid but receiving help from a specific individual who cares about their success,” says Ben Davis ’88, associate dean of alumni affairs and development.

In addition to supporting the recipient, scholarships are an important way of connecting and strengthening

“For us to have the quality of students we must have as part of our community, we have to have scholarship support.”

—Mark W. Nelson, Anne and Elmer Lindseth Dean

the entire community. “Almost everybody can resonate with and connect to scholarship,” says Davis. “It can be a very personal way to create a connection with students, helping them understand that the strength of the school and the community is built on people investing in one another.”

Beth Feldman ’89, MBA ’17, donated \$15,000 to the Social Impact Fund, which supports students pursuing unpaid internships. “Although she graduated from the Executive MBA program and wasn’t able to take advantage of the fund herself, she strongly felt the need to support students interning within nonprofit organizations that can’t afford to pay them,” says Kasi Dean ’12, assistant director of student programs and campaigns. Adds Davis: “Beth’s story shows how people from our seven different MBA programs feel connected to the entire community.”

On the occasion of their twentieth reunion year, several members of the Class of 1998 endowed a scholarship, to which the class can add over time. “What I love about this is that it shows class leaders working together to create significant scholarship support that celebrates their class while simultaneously funding generations of students,” says Nelson.

Continuing to encourage members of the Johnson community to support each other, of course, is the SC Johnson Challenge grant established by H. Fisk Johnson ’79, MEng ’80, MS ’82, MBA ’84, PhD ’86. Match funds are still available but are bound to be fully committed within a few years. “Now is a great time for people to be thinking about how they can use the challenge to leverage their own giving,” says Davis (see page 6 for more on how to participate in the SC Johnson Challenge).

An ongoing testament to how philanthropy shapes Johnson as a leader in higher education is the Park Fellows Leadership program (read about the program’s 20th Anniversary celebration on page 9). Not only a powerful scholarship and recruitment initiative, the program has helped push the boundaries of leadership to benefit Johnson as a whole. “Initiatives we’ve tested and tried first in the Park program have become embedded in the MBA experience. Some alumni are now at the point in their careers where they’re able to give back with scholarship support,” says Davis. For example, Park alum Jennifer Huret Dulski ’93, MBA ’99, established the Dulski Family Scholarship Fund with spouse Leonard Dulski ’99, and Jessica Rolph ’97, MBA ’04, endowed the Park Fellows Class of 2004 Professional Scholarship with her spouse Decker Rolph. Adds Davis: “They are leaders in many, many ways.”

WHY I GIVE

Beth Feldman ’89, MBA ’17

I give to Johnson and specifically the Social Impact Fund for a few reasons. I spent many important and formative years at Cornell both as an undergraduate and graduate. I formed bonds of which some will last my lifetime. For that I am grateful. I want other students to be able to gain the same if not better experiences through Cornell, and if I can impact their success in the world, nothing would make me prouder. To know that I can potentially make a difference in even one person’s life is personally gratifying.



CORNELL SC JOHNSON CHALLENGE

Benefitting students, faculty, and programs

The \$50 million SC Johnson Challenge is making a generational impact at Johnson.

As part of a record \$150 million gift establishing the Cornell SC Johnson College of Business, H. Fisk Johnson '79, MEng '80, MS '82, MBA '84, PhD '86, together with SC Johnson, the family company he leads, designated \$50 million as a current-use challenge grant. The grant leverages philanthropic support from alumni and others on a 1-to-3 basis, allowing the college and its three schools to collectively raise an additional \$150 million in endowment. Meanwhile, the challenge portion of each gift is used for current needs as the endowment grows.

"The endowment challenge is important in a couple of ways," says Jon Denison, associate dean for alumni affairs and development at the Cornell SC Johnson College of Business. "First, it provides a source of new revenue for all the activities that donors are choosing to support with their gifts. Second, as we build the new college it is helping to increase the size of the endowment, which is a measure of both financial health and alumni satisfaction."

For example, if a donor pledges a total of \$1 million, that gift is typically paid over five years. With the 1-to-3 match, Johnson receives an additional \$333,333 in challenge funds. Over the course of five years, the total endowment grows in increments of \$200,000, while roughly \$66,667 in matching funds are released each year to fund the donor's desired activity. Johnson benefits from immediate access to funds, while dividends and income are reinvested, helping the endowment to grow. This approach grows the endowment, allowing for even greater long-term impact.

The challenge grant enables all the schools within the SC Johnson College of Business to address three priorities: students, faculty, and programs. Johnson is already seeing returns in all three areas.

With a minimum gift of \$187,500, "the scholarship category is, in some respects, attractive for a donor who is able to make a significant gift," says Denison. "That level of donation generates a matching challenge grant of \$62,500, equating to a \$12,500 annual outlay for scholarship support. At the graduate level, that's a really meaningful award."

Notable within this category is a \$6 million gift from Cornell trustee emeritus Peter Nolan '80, MBA '82, and his wife, Stephanie Nolan '84. Supercharged with a \$2 million matching challenge grant, the 2017 Peter and Stephanie Nolan Veterans Professional Scholarship

Fund provides financial assistance to U.S. military veterans enrolled at Johnson.

Denison notes that Cornell University placed third in the U.S. News and World Report's 2019 ranking of the best colleges for veterans. "I believe the fact that we provide veterans with supplemental financial support is a major factor in that ranking," he says.

"It is a wonderful way to acknowledge a donor's support through naming a visible physical space."

The SC Johnson Challenge has also been used in support of Johnson faculty, including the establishment of the Nakashimoto Professorship by Amane Nakashima, MBA '89 (see sidebar).

Donors have used the challenge to support programs and facilities through named endowment gifts made in support of the Breazzano Family Center for Business Education in Ithaca and the Tata Innovation Center at Cornell Tech's Roosevelt Island campus.

"It's a creative approach toward absorbing significantly increased facility costs, and we've done it through use of these discretionary endowment funds," says Denison. "It is a wonderful way to acknowledge a donor's support through naming a visible physical space."

With roughly \$35 million in funds remaining, the challenge will help support Johnson's growth for years.

"The SC Johnson Challenge allows Johnson to use funds for the purposes that are important to the donors," Denison says. "It is helping more students study at Cornell, attracting better faculty to Johnson, and providing the best students and faculty with world-class facilities."

Kevin Hallock named dean of the Cornell SC Johnson College of Business

Economist and compensation and labor market scholar Kevin F. Hallock, the Kenneth F. Kahn '69 Dean and Joseph R. Rich '80 Professor in the School of Industrial and Labor Relations, has been named dean of the Cornell SC Johnson College of Business. Hallock's term as Cornell SC Johnson dean will begin Dec. 15, 2018 and run through June 30, 2024.



Johnson Alum Pays it Forward

Without the skills he learned from his Johnson professors, **AMANE NAKASHIMA, MBA '89** says he would not have been able to lead two major Japanese food distribution and manufacturing companies.

"The professors were very easy to access," says Nakashima, president of Nakashimoto Co. and chairman of Kewpie Corp. "It was like an open-door policy, and the professors welcomed students at any time."

In appreciation for his Cornell graduate education, Nakashima has endowed a professorship at Johnson, a gift augmented by matching funds from the SC Johnson Challenge.

"I've been grateful for my opportunity and my MBA education here," says Nakashima. "And I just want to show my gratitude in some sense."

Nakashimoto Co. is a food distribution company based in Tokyo, and Kewpie Corp. is Japan's leading manufacturer of mayonnaise. Nakashimoto has focused on expanding into increasingly diverse lines of business, as indicated by its 2013 purchase of Legrand Filles et Fils, one of Paris' most famous wine shops.

Nakashima maintains close connections with his alma mater, serving as a member of the Cornell University Council as well as president of both the Johnson Club of Japan and the Cornell Club of Japan. "I like to be the one who organizes the events and sees some happy faces," he says. "Cornell happens to be a good community for me, and we share memories of spending time in Ithaca."



Amane Nakashima, MBA '89, chairman of Kewpie Corp., president of Nakashimoto Co., and president of the Cornell Club of Japan and Johnson Club of Japan.



Left: Ribbon cutting:
At front row center,
David Breazzano, MBA '80,
cuts the ribbon dedicating
the Breazzano Family
Center for Business Education.
At front row left is President
Martha Pollack; at right is
Denise Frias, Breazzano's
fiancé. Second row, at left:
former dean Soumitra Dutta;
at right, Mark Nelson, Anne
and Elmer Lindseth Dean.

Below, right: Guests mingle
in the atrium after the
celebration.

DEDICATION: The Breazzano Family Center for Business Education

Cornell dedicated the Breazzano Family Center for Business Education Oct. 18, 2017, with a festive reception, remarks from Cornell luminaries and tours of the new building.

Located in Collegetown, the state-of-the-art, six-story building dramatically expands the teaching capacity of the Cornell SC Johnson College of Business.

"Business education at Cornell is at an inflection point," said David Breazzano, MBA '80, whose \$25 million gift — one of the largest ever made to business education at Cornell — substantially supports the building. "We've consolidated graduate and undergraduate education through Cornell SC Johnson. We've embarked on ambitious programs with the new Cornell Tech campus on Roosevelt Island. ... We're in a good place, and I am just humbled and honored to be a part of the transformation of business education here."

Modern in design, with an emphasis on glass and natural wood, the 76,000-square-foot building offers six classrooms for 450 students, two high-definition broadcasting studios, and 21 breakout rooms, and administrative offices. Glass walls overlook a four-story atrium; this central gathering spot has superior acoustics and is designed to accommodate a wide variety of events.

President Martha E. Pollack was on hand to thank Breazzano.

"Dave is a Cornell trustee, an extraordinary leader of the Johnson alumni community, a champion of the new [college] and someone who fully appreciates the synergies that are opening for Cornell both here in Ithaca, through the SC Johnson College of Business, and in New York City," Pollack said. "This spectacular new facility, which Dave has made possible, is a harbinger of more exciting opportunities yet to come."



ROY H. PARK LEADERSHIP FELLOWS PROGRAM Celebrating its 20th anniversary

On Dec. 2, 2017, over 160 alumni of the Park Leadership Fellows Program and their guests gathered in the Rainbow Room at Rockefeller Center in New York City to celebrate the program's 20th anniversary, together with Roy H. Park Jr., MBA '63, benefactor and catalyst for the creation of the Park Leadership Fellowship. Several members of the Park family and leaders of the Triad Foundation also attended, as did Cornell University President Martha Pollack, Cornell SC Johnson College of Business [then dean] Soumitra Dutta, Dean Mark Nelson, Park Fellows Program Director Laura Georgianna, MBA '03, MILR '04, and other Cornell leaders.

In addition to brief remarks from Cornell leaders and Roy H. Park Jr., Jennifer Dulski '93, MBA '99, a graduate of the Park program's inaugural class, addressed the gathering. Dulski, head of groups and communities at Facebook, spoke about her experience in the Park program and about the leadership lessons she gained as president and COO at Change.org — lessons she also shares in her book, *Purposeful: Are You a Manager or a Movement Starter?*

Since the Park Leadership program's inception, the Park family has provided tuition support and enrichment opportunities for more than 500 Park Fellows at Cornell. Over the years, as the fellowship alumni base has grown, Park Fellow alumni also actively contribute to ensure this experience is available for future students.

A cornerstone of the Park Fellowship is the service leadership project, which requires



fellows to use their leadership skills to make a significant public service contribution to Johnson, Cornell University, or the surrounding community. Twenty cohorts of Park Fellows have contributed over 25,000 hours, putting their talents, knowledge, and insights into more than 250 projects. These individuals have helped more than 200 organizations increase their productivity and efficiencies, grow their capabilities, and expand their sphere of influence on an ongoing, sustainable basis.



WHY I GIVE

Jessica Thacher Crolick Rolph '97, MBA '04 and Decker Rolph

We were inspired to establish the Park Fellows Class of 2004 Professional Scholarship because we want to express our gratitude for the generosity Jessica received from the Park family. We want to ensure that the Park Fellowship legacy is supported so others can have the same opportunity. With the leadership curriculum, the close community, and relief from the burden of substantial student loans upon graduation, Jessica was able to pursue her entrepreneurial dreams! It was life changing. Thank you to the Park family for everything you have done for so many of us.



WELCOMING NEW FACULTY



YI CHEN

Assistant Professor of Economics.
Academic focus: strategy and business economics



TRAVIS DYER

Assistant Professor of Accounting.
Academic focus: accounting, machine learning, and economics



MARCEL PREUSS

Assistant Professor of Economics.
Academic focus: economics, strategy, antitrust, decision making



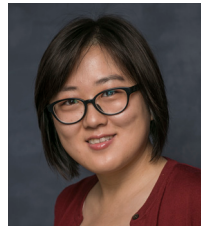
ADRIAN AYCAN CORUM

Assistant Professor of Finance.
Academic focus: finance



NICHOLAS GUEST

Assistant Professor of Accounting.
Academic focus: accounting, investments, quantitative modeling, financial media



XINYU ZHANG

Assistant Professor of Accounting.
Academic focus: accounting

RETIRING FACULTY

RONI MICHAELY

After 28 years of service, we bid a fond farewell to Roni Michaely and thank him for his many contributions and years of exemplary service to our students and community.



FACULTY TEACHING AWARDS | 2017-18

Associate Professor **LUO ZUO** and Assistant Professor **MATTHEW BARON** have received the Clifford H. Whitcomb Faculty Fellowships for a one-year term commencing July 1, 2018. Clifford H. Whitcomb '43, MBA '48, was a retired president of Prudential Property and Casualty Insurance Company and was a lifetime member of the Cornell University Council. He established the fellowships in 1993.

Assistant Professor **KAITLIN WOOLLEY** received the Half Century Faculty Research Fellowship at Reunion 2018. This fellowship is specifically dedicated to providing resources for junior faculty research and is supported by an endowment from members of the Half Century Club, which includes alumni that graduated from Johnson at least 50 years ago.



Dean Nelson and Kaitlin Woolley

Professor **WARREN BAILEY** received the Krause Faculty Fellowship in Real Estate for a one-year term commencing July 1, 2018. This fellowship is awarded to a Johnson faculty member who is committed to real estate students and the overall success of the program.

The Class of 2013 selected Professor **BOB FRANK**, the Henrietta Johnson Louis Professor of Management, as recipient of the Stephen Russell Distinguished Teaching Award. The annual award winner is voted on by the five-year residential MBA Reunion class, indicating lasting educational influence.



Dean Nelson, Cara Petonic, MBA '13 with Maxwell Prieto, and Bob Frank.

Faculty members were honored by students with teaching awards at Johnson's commencement ceremony: assistant professor **WILLIAM SCHMIDT** received the Class of 1992 Apple Award for Teaching Excellence. **DON GREENBERG** received the Johnson Cornell Tech MBA Faculty Lifetime Achievement Award. **YANIV GRINSTEIN** was honored with the EMBA Globe Award for Teaching Excellence, and **ROB BLOOMFIELD** received the EMBA Americas Star Award.

Also presented at commencement, the Cornell-Tsinghua Finance MBA program honored **YA-RU CHEN** with the Star Professor Award. **MING HUANG** was presented with the Gravitas Award. **RISA MISH** received the Best Teaching Award.

Core Faculty Award winners are **BILL SCHMIDT** for the Two-Year MBA program and **RONI MICHAELY** for the One-Year MBA program in Ithaca.

JUSTIN JOHNSON received the Faculty Research Award.

IN MEMORIAM | David J. BenDaniel



David J. BenDaniel, a longtime and influential entrepreneurship professor, died Nov. 22 after a brief respiratory illness. He was 86.

The Don and Margi Berens Professor of Entrepreneurship and professor of management, BenDaniel had served on Johnson's faculty since 1985.

"Professor BenDaniel applied his keen intellect to entrepreneurship across a broad array of industries," said Mark W. Nelson, Anne and Elmer Lindseth Dean. "He will be sorely missed by his colleagues and by countless students whom he taught and inspired to found new businesses."

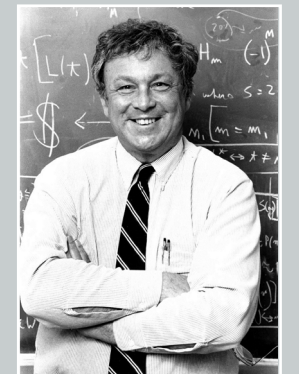
BenDaniel was instrumental in the launch of Entrepreneurship at Cornell, which helps create and promote entrepreneurship throughout the university with educational initiatives, experiential learning, events and networking opportunities.

"David was the foundation of entrepreneurship teaching at Cornell," said Zach Shulman '87, JD '90, director of Entre-

preneurship at Cornell. "He had been a bedrock of Cornell entrepreneurship for more than three decades and has impacted thousands of students, who, as alumni, hold him in highest regard. David's energy was amazing, and his passion for teaching tremendous."

BenDaniel mentored a large number of students each year as faculty adviser for Big Red Ventures, Cornell's MBA-run venture fund. He also taught courses in entrepreneurship and private equity for MBA and non-Johnson students. These courses included an intensive private equity practicum, case studies in venture and private equity investments, and classes in entrepreneurship and private equity.

BenDaniel was honored in April 2017 with Entrepreneurship at Cornell's first Lifetime Achievement in Entrepreneurship Education Award. And the annual David J. BenDaniel Lecture in Business Ethics was established and endowed in his name in 2010 to emphasize Johnson's strong interest in ethical business leadership and its commitment to educate moral leaders, Nelson said.





REUNION 2018
**Friendships renewed,
 new connections forged**

Johnson's Reunion drew more than 350 alumni, family, and friends back to Ithaca this past June. In the best Johnson tradition, the weekend was rich in lifelong learning opportunities, friendly competitions, and fun. Mark W. Nelson, Anne and Elmer Lindseth Dean, delivered Johnson's annual State of the School. Reunioneers enjoyed yearly traditions such as Johnson's barbecue, hosted at the home of Richard Marin '75, MBA '76, and class dinners, along with new experiences such as a tour of the Breazzano Family Center for Business Education. Highlights like wine tasting, hosted by Joe Thomas, interim dean of Cornell SC Johnson College of Business, rounded out a weekend of friendships and memories.



Clockwise from top left: Dean Nelson kicks off Reunion at the Dean's Welcome Reception.

Professor Bob Frank at the Class of 2013 brunch.

Guests tour the new Breazzano Family Center for Business Education.

Alumni enjoy regional and international wines at Johnson's wine tasting, hosted by Johnson dean emeritus Joe Thomas.

Alumni socialize at Johnson's annual barbecue.



BIG RED BASH
Johnson's Night to Remember

Alumni from near and far gathered in New York City to celebrate Johnson and honor the school's most committed alumni at the Big Red Bash, Johnson's premier gala.

Held on April 24, 2018, at Guastavino's, a short journey from the Cornell Tech campus, Barry Ridings, MBA '76, emceed the evening's festivities, which included a visit from Touchdown the Bear. Mark W. Nelson, Anne and Elmer Lindseth Dean, made remarks after guests voted on topics via iPad "centerpieces."

The evening culminated in the alumni awards ceremony.



Dean Mark Nelson; Hirschel B. Ableson '55, MBA '56; Anne Estabrook '65, MBA '66; Richa Sood, MBA '12; Jamey Edwards '96, MBA '03; L. Joseph Thomas, interim dean, Cornell SC Johnson College of Business; Barry Ridings, MBA '76.

Henry P. Renard '54, MBA '55,
Regional Club of the Year:
 Johnson Club of the Bay Area,
 under the leadership of club
 president **RICHA SOOD, MBA '12**

Robert J. Swieringa Young
Alumni Service Award:
JAMEY EDWARDS '96, MBA '03

Samuel C. Johnson
Distinguished Service Award:
HIRSCHEL B. ABLESON '55, MBA '56

L. Joseph Thomas Leadership Award:
ANNE ESTABROOK '65, MBA '66

Save the date for
Johnson's 2019
Big Red Bash in NYC,
April 30, 2019.
Contact Dawn Cornell,
associate director,
Johnson Alumni Affairs,
at dc525@cornell.edu
for more information.

Mark your calendars for
Reunion 2019,
June 6–9
for classes
ending in 4 and 9!

YEAR IN REVIEW

2017—2018



Admission Statistics for All Programs

	Two-year MBA Class of 2020 (Ithaca)	One-year MBA Class of 2019 (Ithaca)	Johnson Cornell Tech MBA Class of 2019	Cornell Executive MBA Metro NYC Class of 2020	Cornell Executive MBA Americas Class of 2020	Cornell- Tsinghua MBA/FMBA Class of 2020	Cornell Executive MBA/MS in Healthcare Leadership Class of 2020
Class size	280	69	62	70	152	81	47
Average age	28	29	29	36	36	30.5	38
Percentage of students with full-time work experience	99%	96%	100%	100%	100%	100%	100%
Average years of work experience	5	5.6	5.1	11	12	7	12
Average GMAT score	699	690	694	N/A	N/A	N/A	N/A
Advanced degrees	14%	64%	10%	30%	34%	N/A	61%
Average GPA	3.41	3.62	3.42	N/A	N/A	N/A	N/A
Women students	33%	46%	41%	27%	24%	52%	51%
Minority students (other)	32%	46%	25%	54%	37%	48%	43%
Underrepresented minorities*	15%	18%	9%	23%	14%	N/A	21%
International students	27%	59%	42%	N/A	N/A	100%	N/A
Military students	7%	N/A	0%	N/A	N/A	N/A	N/A

*African American, Native American, and Hispanic American

Financial Review

In 2018, the two main areas where Johnson made significant investments were the opening of the Breazzano Family Center for Business Education in Collegetown Ithaca and the Tata Innovation Center at the Cornell Tech campus in New York City.

Endowment value was \$245 million as of June 30, 2018 (unaudited). Investment income of \$10.0 million was available in fiscal year 2018 to support faculty, research, financial aid, and programs.

Both the Two-Year and the One-Year MBA residential programs in Ithaca maintained steady enrollments. Overall, Johnson tuition revenues increased to \$80 million in fiscal year 2018, an increase from fiscal year 2017's \$75 million in tuition revenue.

Revenue-enhancing initiatives included two new programs: the Executive MBA/MS in Healthcare Leadership in partnership with Weill Cornell Medicine and a new MPS in Management-Accounting Specialization. Both programs saw strong early enrollments. The Healthcare Leadership program's inaugural class included 39 students, with 47 students in its second class. The new MPS in Management-Accounting Specialization enrolled 19 students in its first class and 25 in its second class. A second MPS in Management with general management focus launched in August 2018 with 18 students in its first class.

Johnson finished fiscal year 2018 with an operating margin deficit of \$2.1 million. This deficit was expected due to investments in new programs and facilities.

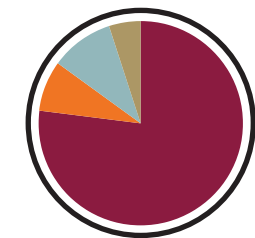
In 2018, Johnson's executive education program was centralized under the Cornell SC Johnson College of Business. Centralization has streamlined program administration, including open enrollment, online, and custom programs from all three of the college's schools (Johnson, Dyson, and the Hotel School).

New gifts confirmed as part of the Cornell SC Johnson Challenge totaled \$21.7 million for the college, of which \$6.6 million was for Johnson. This generates \$441,000 matching income annually for the next five years, further enhancing the \$477,000 matching that was generated for 2017 qualified gifts.

Overall, new gifts and commitments to Johnson in fiscal year 2018 totaled \$19.7 million. Of the \$21 million received in cash gifts this year (current cash gifts and pledge payments from 2018 and earlier years), \$3.6 million went to Johnson's annual fund, \$9.1 million supported other current use priorities, and \$7 million was added to our permanent endowment.

We thank our generous donors for their continued investment in our school.

2017–2018 ACTUAL REVENUES



- Degree program tuition and fees: **77.1%**
- Gifts: **8.5%**
- Investment income: **9.7%**
- Other: **4.8%**

Total Revenues: \$103.6 million

2017–2018 ACTUAL EXPENDITURES



- Faculty: **22.2%**
- Staff and other wages: **6.4%**
- Benefits: **9.4%**
- General expense: **13%**
- University allocation: **16.1%**
- Shared SCJCB allocation: **19.1%**
- Financial aid: **12.5%**
- Transfers: **1.3%**

Total Expenditures: \$105.7 million

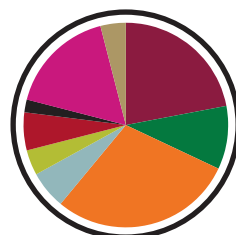
Employment statistics*

TWO-YEAR MBA IN ITHACA CLASS OF 2018

Numbers at a glance

Class Size: **279**
 Students Seeking: **252**
 Has Offer: **236**
 Percent with Offer: **94%**
 Percent Accepting Offer: **91%**

Mean Base Salary Accepted: **\$126,349**
 Mean Signing Bonus Accepted: **\$33,514**



Jobs accepted by Industry

- Consulting: 22%
- Consumer Products: 10%
- Financial Services: 29%
- Healthcare/Medical Services/Pharmaceuticals: 6%
- Law or Legal Services: 4%
- Manufacturing: 6%
- Real Estate: 2%
- Technology: 17%
- Other: 4%



Jobs accepted by job function

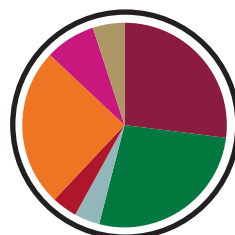
- Consulting: 25%
- Finance: 33%
- Legal: 4%
- Management: 24%
- Marketing: 12%
- Other: 2%

ONE-YEAR MBA IN ITHACA AMBA CLASS OF 2018

Numbers at a glance

Class Size: **61**
 Has Offer: **48**
 Percent with Offer: **82%**
 Percent Accepting Offer: **78%**

Mean Base Salary Accepted: **\$116,813**
 Mean Signing Bonus Accepted: **\$24,050**



Jobs accepted by industry

- Consulting: 27%
- Financial Services: 27%
- Healthcare/Medical Services/Pharmaceuticals: 4%
- Manufacturing: 4%
- Technology: 25%
- Retail: 8%
- Other: 5%



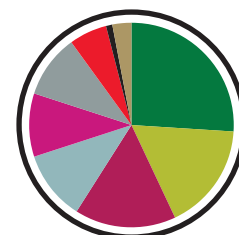
Jobs accepted by job function

- Consulting: 33%
- Finance: 25%
- Management: 35%
- Marketing: 2%
- Other: 5%

CORNELL EXECUTIVE MBA METRO NY CLASS OF 2020

Numbers at a glance

Class Size: **70**
 Average Age: **36**
 Average Years of Work Experience: **11**
 Women: **27%**
 Minority: **54%**
 URM: **23%**
 Advanced Degrees: **30%**



Industry Profile

- Financial Services: 26%
- Retail, Manufacturing, and Consumer Goods: 17%
- Consulting: 16%
- Healthcare and Pharmaceuticals: 11%
- Technology: 10%
- Real Estate: 10%
- Education, Government, and Non-profit: 6%
- Media and Entertainment: 1%
- Other: 3%

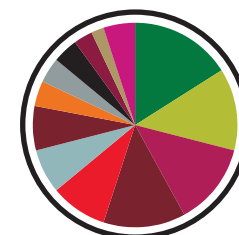
Geographic Representation

New York: **59%**
 New Jersey: **26%**
 Connecticut: **6%**
 Pennsylvania: **3%**
 Other: **6%**

CORNELL EXECUTIVE MBA AMERICAS CLASS OF 2019

Numbers at a glance

Class Size: **152**
 Average Age: **36**
 Average Years of Work Experience: **12**
 Women: **24%**
 Minority: **37%**
 URM: **14%**
 Advanced Degrees: **34%**



Industry Profile

- Finance: 16%
- Energy/Utilities: 13%
- Telecommunications/Engineering: 13%
- Manufacturing: 13%
- Government/Public Sector Military: 9%
- Healthcare: 7%
- Consulting: 7%
- Non-Profit: 4%
- Retail: 4%
- Real Estate/Development: 4%
- Hospitality: 3%
- Advertising and Marketing: 2%
- Other: 5%

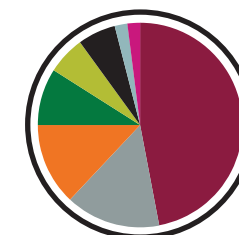
Geographic Representation

California: **15%**
 Ontario: **14%**
 Mexico: **13%**
 Alberta: **13%**
 New York: **11%**
 Washington, DC: **9%**
 Texas: **6%**
 New Hampshire: **5%**
 British Columbia: **4%**
 Washington State: **3%**
 Quebec: **3%**
 Chile: **2%**
 Peru: **2%**

CORNELL EXECUTIVE MBA/MS IN HEALTHCARE LEADERSHIP CLASS OF 2020

Numbers at a glance

Class Size: **47**
 Average Age: **38**
 Percentage of Students with Full Time Work Experience: **100%**
 Average Years of Work Experience: **12**
 Advanced Degrees: **61%**
 Women students: **51%**
 Minority students: **43%**
 Underrepresented minorities: **21%**



Jobs accepted by industry

- Academic Hospital: 47%
- Community Hospital: 15%
- Pharmaceutical: 13%
- Professional Services Firm: 9%
- Insurance: 6%
- Technology: 6%
- Academic Research Institution: 2%
- Other: 2%

Geographic Representation

New York: **71%**
 New Jersey: **6%**
 Connecticut: **6%**
 Pennsylvania: **2%**
 Other: **15%**

JOHNSON CORNELL TECH MBA CLASS OF 2018

Number at a glance

Class Size: **62**
 Graduates Seeking Employment: **41**
 Graduates Reporting Offers: **95%** (2 seeking)

Mean Base Salary Accepted: **\$126,000**
 Mean Signing Bonus Accepted: **\$40,000**
 Mean Other Guaranteed Compensation Accepted: **Restricted Stock Units or Equity**

Jobs accepted by industry

Technology: **92%**
 Consulting: **8%**
 Total: **100%**

Jobs accepted by job function

PM/PMT: **54%**
 Digital Marketing/Enterprise Sales/Rotational Programs/Data Science: **38%**
 Consulting: **8%**
 Total: **100%**

Notes:

1. As most of students accepted jobs with tech companies, their total compensation is heavily weighted towards stock or equity, the value of which is often unknown until vested. Thus, starting salaries may appear to be lower relative to roles in non-tech companies that do not offer non-cash compensation.
2. 15% of the class founded startups in NYC

*As of September 15, 2018

Leadership Giving

Leadership giving levels in this list refer to cumulative giving to Johnson in fiscal year 2018 and do not reflect donors' giving levels to Cornell University overall. Gifts sent to other colleges, units, or divisions of the university are not reflected in Johnson's annual report.

The following honor rolls reflect gifts to Johnson received from July 1, 2017 through June 30, 2018.

* Signifies members of Cornell's 1865 Society, which includes those who have made a gift, in any amount, for two or more consecutive fiscal years to any Cornell college or program. The 1865 Society celebrates and recognizes the tradition of loyal giving, and is named in honor of the year of Cornell's founding.

^ Deceased



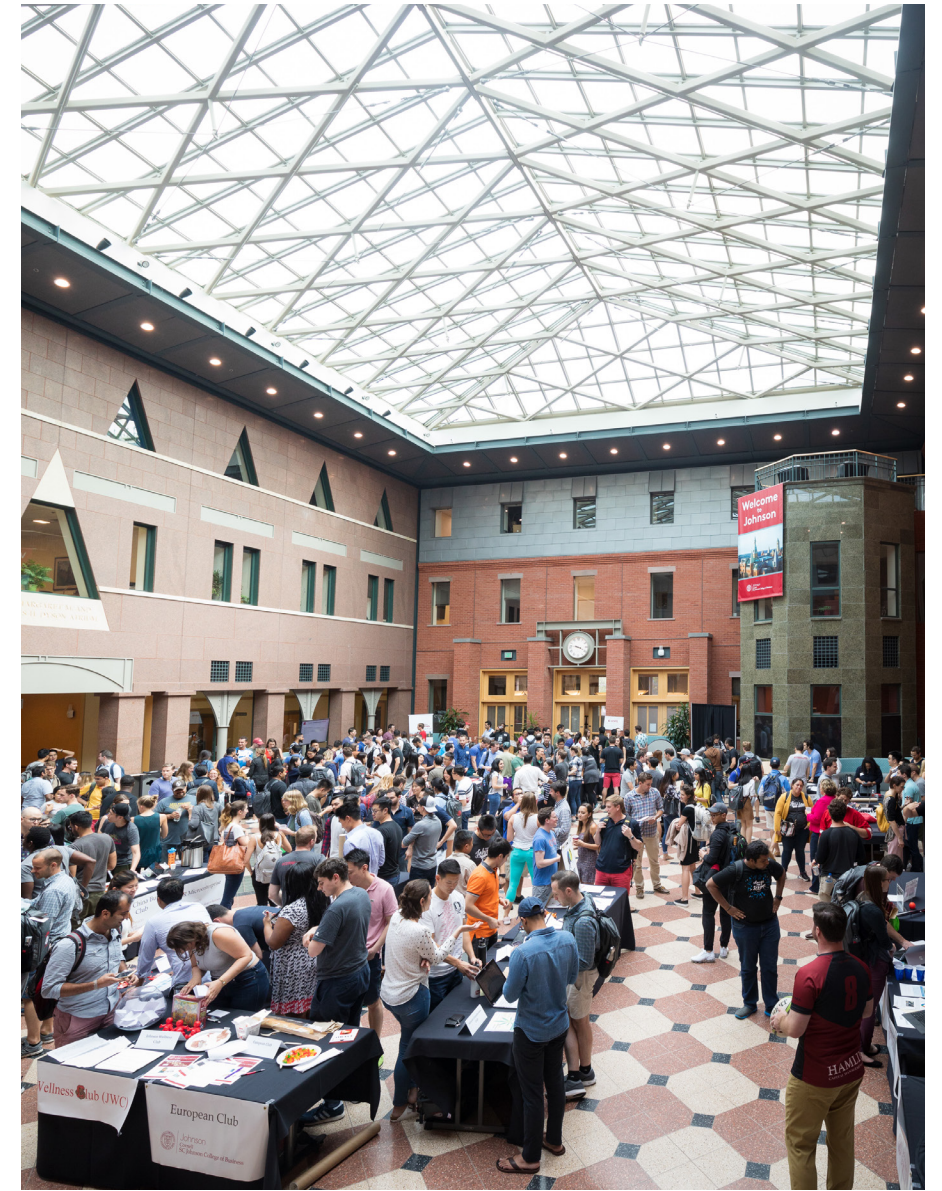
Dean's Circle \$10,000-\$24,999

John Edward Alexander '74, MBA '76 * & Elaine Mead Alexander '77 *
Antonio M. Alvarez III, MBA '91 *
Hitesh Natwarlal Anadkat, MBA '84 * & Meeta Anadkat *
Michael E. Anderson '77 * & Allison Anderson * Alumni Anonymous *
Stephen B. Ashley '62, MBA '64 * & Janice G. Ashley *
Harvey L. Benenson, MBA '01 * & Sandra C. Benenson *
Thomas C. Bishop '73, MBA '74 *
Brett Moque Blumenthal '95, MBA '04 * & David A. Wax, MBA '04 *
Matthew Thomas Born, MBA '97 *
David M. Bowen, MBA '77 *
Feidhlim P. Boyle, MBA '01 *
Randolph B. Brown '84, MS '85, MBA '86 * & Margaret A. Hutchinson Brown, MBA '86 *
Edward Templer Calkins, MBA '94 *
Robert G. Carman '69, MBA '70 *
Suk Y. Cha, MBA '84 *
Joseph Cherian PhD, MS '92, Ph.D. '93 * & Emma Cherian *
Robert Martin Collins, MBA '05 * & Shannon I. Collins, MBA '06 *
Christopher T. Cramer, MBA '98 *
Mary Nolan Daytz '82, MBA '87 * & Peter S. Daytz *
Kenneth T. Derr '58, MBA '60 * & Donna M. Derr '60 *
James E. Doucette Jr., MBA '89 *
Leonard E. Dulski, MBA '99 * & Jennifer Huret Dulski '93, MBA '99 *
Thomas W. Duncan Jr., MBA '93 *
James Bradley Edwards '96, MBA '03 *
F. Warren Elish '77, MBA '78 * & Pamela F. Elish *
Beth Feldman '89, MBA '17
Douglas P. Fitzgerald '74, MBA '80 *
Lawrence C. Frank, MS '67, MBA '68 *
Philip Allen Garton, MBA '05 *
Susan Rehm Gatto '80, MBA '81 * & Joseph Gatto *
Kunal Ghosh, MBA '03
Richard Kendall Gordon, MBA '74 * & Susan M. Gordon *
Li Guo, MBA '99 *
Ying Han, MBA '98 *
Brian William Hanse, MBA '83 *
Van Harissis, MBA '86 *
Daniel R. Hesse, MBA '77 *
Carolyn Bristor Hintlian '83, MS '86 * & Jamie Hintlian '82, MEng '85, MBA '86 *
Terence M. Hogan, MBA '86 *
Thomas Maurice Jones, MBA '71, JD '75 *
Thomas F. Judson Jr., MBA '70 *
Kraig Henry Kayser, MBA '84 *
Jung Kim, MBA '86 * & Yoona Choi *
Lester B. Knight III '80, MBA '81 * & Rebecca Walker Knight *
Vidur Luthra, MBA '98 * & Gunilla Olsson Luthra *
Charles R. Lynch '90, MBA '95 * & Elizabeth Dunn Lynch '90, DVM '95 *
Richard A. Marin '75, MBA '76 *
John C. Maxwell III, MBA '92 * & Karen A. Maxwell *
Vivian F. McGuire, MBA '83 *
William G. Mennen III, MS '82 *
James F. Mrazek, MBA '64 * & Ann A. Mrazek '65 *
Jeffrey Alan Nusbaum, MBA '97 * & Marnie Mars Nusbaum, MBA '97 *
Patrick A. Rabain, MBA '70
William J. Restrepo '80, MBA '85
Anthony B. Riley, MBA '96 *
Anthony R. Roma, MBA '81 *
Stanislas Jean Rotman, MBA '99 *
Jean F. Rowley '54, MBA '56 * & Elizabeth E. Rowley *
Nelson Schaenen Jr. '50, MBA '51 * & Nancy S. Schaenen *
Robert D. Schultz '77, MBA '78 *
Helen L. Shan, MBA '93
Valerie J. Shey, MBA '98 *

Arthur Snyder III, MBA '79, MEng '80 *
John L. Spivack '58, MBA '60 *
Bruce D. Stirling, MBA '73 * & Barbara Stirling *
John D. Stobo Jr., MBA '91 *
Michael J. Thompson, MBA '98 * & Kena Evans Thompson '93, MBA '98 *
Michael H. Train, MBA '91 * & B. Jean Train, MBA '91 *
Dino Trevisani, MBA '09
Peter J. Valenti III, MBA '92 *
Shyam Venkat, MBA '85 * & Julie Venkat *
Dwight E. Vicks III '84, MBA '91 *
Sue E. Wallace, MBA '74 *
Frederick A. Watkins, MBA '65 *
S.F. Weissenborn '49, MBA '50 * & Peggy Weissenborn *
Donald A. Wescott, MBA '66 * & Linda Wescott *
Charles S. Wilke, MBA '67 *
Benjamin William Wood, MBA '99
Kuantai Yeh '89, MEng '90, MBA '98 * & Fabiola M. Suwanto *
Mark Alan Zurack, MBA '80 * & Kathy Ferguson, MS '80 *

Tower Club \$5,000-\$9,999

Anonymous *
James F. Ahern, MBA '91 *
Martin V. Alonzo Jr., MBA '80 *
Scott William Appleby, MBA '93
Ted P. Becker, MPA '77 *
Courtney H. Benenson '99, MBA '05 *
Ethan Berman & Fiona Hollands
Mark J. Bissell, MBA '82 *
I. MacAllister Booth '54, MBA '58 * & Frances Booth *
Jeb E. Brooks, MBA '70 * & Cherie Wendelken *
Christopher Warren Brown '94, MBA '04 *
Kelly J. Brown '88, MBA '92 * & Timothy Brown *
Richard D. Bulman '56, MBA '57 * & Karen C. Bulman *
David B. Capaldi, MBA '95 * & Joan W. Capaldi, MBA '95 *
Scott T. Carpenter, MBA '94 *
Sanjeev Chaurasia, MBA '01 *
Natasha L. Chen, MBA '94 *
Alan Robert Christensen, MBA '05 *
Roderick Gong-Wah Chu, MBA '71 *
Robert E. Claypoole '58, MBA '61 *
G. Walton Cottrell '61, MBA '63 * & Jean Springer Cottrell '63 *
Robert A. Cowie '55, MBA '57 * & Vanne S. Cowie '57 *
Erin Daly, MBA '07 *
Morris Danon, MBA '66 *
Ann E. Darby, MBA '79 *
Robert M. DeMichele, MBA '68 * & June C. DeMichele *
Donald Foster Douglas, MBA '00 *
Eric N. Einhorn '92, MBA '12 * & Cheryl F. Einhorn '92 *
Christopher T. Emmet, MBA '67 *
Michael Howard Evans, MBA '97 * & Janine V. Evans, MBA '97 *
John A. Fekete, MBA '99 *
Katherine P. Ward Feld, MBA '82, JD '83 * & Jeffrey Scott Feld JD '83 *
Beth Kane Feldman '89 *
Edward Fraioli, MBA '70 *
Gregory J. Galvin, MS '82, Ph.D. '84, MBA '93 *
Lee C. Garcia, MBA '69 *
George G. Gellert '60, MBA '62, JD '63 * & Barbara R. Gellert *
Robert S. Gellert '63, MBA '65 * & Marilyn L. Gellert *
Amy J. George, MBA '84 * & Andrew S. George, MBA '84 *
Karen Derr Gilbert, MBA '85 *
Howard J. Golden, MBA '89 *
Hanna R. Hamburger, MBA '82 *
Robert S. Harrison, MBA '88



Charles M. Harthan III, MBA '99 *
Irvin A. Henderson, MBA '98 & Vani M. Henderson, MS '98
Mary Ellen Howe '76, MBA '77 *
T.H. Jennifer Huang, MBA '88
Alexander G. Ivanov, MBA '00 *
Vijay Marcos Kawauchi Ralhan, MBA '00 *
J. David Kelsey, MBA '95
Thomas W. Kemp '58, MBA '60 * & Dorothy Kemp *
Michael Dennis Keogh Jr., MBA '99 *
Stephen M. King '79, MBA '81 * & Shauna R. King, MBA '81 *
Ronald E. Kramer, MBA '57 * & Selma Edystone *
Simon Krieger '76, MBA '77 * & Robin L. Krieger *
John M. Kyles Jr., MBA '00 *
Rebecca Shaghalian Larkin, MBA '98 * & John Paul Larkin II, MBA '98 *
Scott P. Ledbetter '64, MBA '67 *
David H. Lesser '87, MBA '88 * & Danielle G. Lesser '88 *
Dean T. Lewallen, MBA '81 *
Geoffrey W.T. Lim, MBA '00 *
Yang Liu, MBA '99
Thomas S. Loane '67, MBA '68 * & Nancy K. Loane *
Anthony W. Lopez '57, MBA '58 *
Herb Magid, MBA '79 *
Eli Manchester Jr. '52 * & Anne W. Manchester *
Richard H. Marks '67, MBA '68 *
William H. McAleer '73, MBA '75 * & Colleen M. McAleer '74 *

Frances Elizabeth McLean, MBA '99 *
Frederic Raymond Miller, MBA '78 * & Mary Ann K. Miller *
B. Charles Milner, MBA '73 * & Mary C. Milner *
Robert L. Mitchell '77, MBA '83, MEng '83 *
Lorraine A. Mohan '76, MBA '78 * & James F. Murray *
Thomas H. Mulligan '73, MBA '77 *
John C. Murphy '77, MBA '87 *
Kerry F. Nowaskey '79, MBA '81 * & Susan M. Beauregard '79 *
J. Roger O'Neil, MBA '61 * & Joan O'Neil *
Adele Cirone Oliva, MBA '93 *
Gunnar S Overstrom III, MBA '94 *
William D. Pearce, MBA '92 & Karen M. Pearce '85
Fred L. Pensotti, MBA '94
Marmeline Marie Petion-Midy '95, MBA '00 * & Mario Midy *
Maggie Wang Ralbovsky, MBA '99 * & Edward J. Ralbovsky *
Fahim Ahmed Razzaque, MBA '08 *
Jamie Reardon
Lynda Aalpoel Riley, MBA '85 * & Darrell M. Riley *
James Douglas Rippeto Jr., MBA '93
Kathleen Anne Rohrer, MBA '09 * & Jill Eanes *
Michael S. Rome, MBA '82 * & Lisa A. Rome *
John S. Roscoe '85, MBA '90 * & Carol F. Roscoe '85 *
James A. Rowan Jr. '70, MBA '72 *
Gregory A. Rubin '75, MBA '76 *
Lawrence W. Ruff, MBA '82 *



Thomas A. Russo JD '69, MBA '69 * & Marcy C. Russo *
 David Schaenen, MBA '52
 Burton T. Sheaffer, MBA '92 *
 Joseph H. Shin, MBA '13 *
 Troy J. Simoni, MBA '93 & Mary Ellen Simoni '94
 John P. Skinner '83 *
 James E. Sorensen '75, MBA '76 * & Michele F. Sorensen *
 Robert S. Strickland, MBA '71 *
 Margaret Sung, MBA '90 *
 Bernard M. Sussman '76, MBA '77 * & Phyllis N. Sussman *
 Jan H. Suwinski '63, MBA '65 * & Susan Suwinski *
 John F. Sweeney, MBA '93 *
 Robert J. Swieringa * & Pamela Swieringa *
 Gregory S. Thomas '93, MBA '10 *
 Joe Thomas * & Marney Thomas, MS '68, Ph.D '73 *
 Victoria Blair Trippe '15 *
 Norman Turkish '56, MBA '60 *
 Andrew W. Verhalen '78, MEng '81, MBA '81 * & Janet L. Brownstone, MBA '81 *
 Jay Irwin Vlock '47, MBA '48 * & Gail Brekke *
 Jennifer Stram von Bismarck, MBA '98
 Marcia J. Wade '74 * & J. David Officer, MBA '74, JD '75 *
 Robert Russell Walker '72, MBA '73 * & Gail C. Walker *
 Marc H. Warm '93, MBA '94 * & Meredith L. Tanowitz '94 *
 Jeffery M. Weirens, MBA '94 *
 Anne S. Wildermuth, MBA '98
 Thomas A. Wilkinson III '72, MBA '73 * & Mary Wilkinson *
 Joseph T. Wilson Jr., MBA '86 *
 Yong Zhang, MBA '04 * & Jian Shi *
 Alex F. Zikakis, MBA '91 * & Lany M. Zikakis, MBA '91 *

Tower Club Recent Graduates
 \$2,500-\$4,999

Colin W. Carty, MBA '13 *
 Kunal Chakrabarti, MBA '13 *
 Jason M. Clifford '96, MBA '11 *
 Tom J. Gormley, MBA '12 *
 Kathryn Kargman Holden, MBA '15 * & Richmond Y. Holden, MBA '15 *
 Brian Maurice Horton, MBA '15 * ^
 Maggie Chan Jones, MBA '09 *
 Stephen M. Kapsky, MBA '09
 James Jay Lewis, MBA '11 *
 Kolawole P. Ojo, MBA '15 *

Gifts From Friends

Alexander Abosi
 Mukul Mohan Aggarwal
 Diego Aguirre Torres
 Gayle M. Ahlers '84 *
 Peter Akintomiwa Akinleye
 Chris Raymond Alberico
 Randy Lee Allen '68 *
 Carlos Alvites & Cynthia Fiorella Dulanto Huaman
 Rosemary Amponsah
 Di An *
 Jessie Lee Anderson
 Sara Bailey Andress *
 Alumni Anonymous
 Michael Griffin Arnow
 Virginia Leigh Augusta, MPS '99, MS '01, Ph.D '05 *
 Peter John Augustinos
 Stephen Bachelder
 Alex Barker
 Matthew Baron
 Rosalyn Baron '53 *
 Elise Barry
 Lauren Basist
 H. Andrew Batty Jr. '69 *
 Suzanne Bauman
 Douglas Scott Baumel '78 *
 Margaret Schiavone Berens '47 * ^
 Mary F. Berens '74 * & Paul Patrick Feeny *
 Elizabeth Anne Berger
 Nichole Bestman
 Michelle Alexis Bitman '09
 Mayling C. Blanco '00 *
 Stephanie I. Blum '87
 Andrew M. Boas '77 * & Carol Boas *
 Jordan Thomas Boghosian
 Kathleen Bolton *
 Rohan Bose
 David James Boyle
 Shannon Nicole Boyle
 Michael Joseph Brady
 Juana Brown
 Richard E. Buchwald * & Debbie S. Buchwald *
 Ernie G. Bumatay *
 Jason Anthony Buselli
 Cesar Bustillos Diaz
 Judi Byers *
 Allison Marie Byrne '18
 Jie Cai
 Gustavo Mendes Camargos
 Adriano Lenz Campos
 Gigi Carapaica
 Melissa Leigh Carlisle '97 *
 Dana June Carlotti
 Maria Fernanda Carranza Rojas

Lourdes S. Casanova * & Soumitra Dutta *
 Virginia Gaskins Castine '03, MA '04 *
 Neil I. Chafetz '66 & Karin Chafetz
 Tuhina Chakrabarti
 Joy E. Chamandy *
 Christina Emily Chan
 Hosing Chan
 Mike Chao
 John M. Chatman
 Raj Chatterji
 Cayla Chen
 Chris Chen
 Christina Chen
 Jack Y. Chen '00 *
 Raymond Chen
 Xiaoang Chen
 Angela Cheng & Jimmy S. Wong '85, MEng '86
 Kevon Mikail Coppage
 Kai Curry-Lindahl
 Denise Francis Dahlhoff
 Ben Davis '88 *
 Gita Dayal
 Kasi Adele Dean '12 *
 Danielle Yvette Dean-Manzer
 Steven T. Decker '85 *
 Kathy Delsanter '63, MS '65 *
 Dustin Michael Demaria
 Jon D. Denison * & Kimberly Williams *
 Jabari E. DeRon '98
 Wenyang Dou
 Jacqueline Dowdell, MFA '00 *
 Shawn Lewis Driver
 Edwin Harrington Durgy
 Casey Easley
 Dorree F. Ebner '92 *
 Mark H. Eckhardt '81 *
 David Michael Elman '09 *
 Ethan Charles Erickson '12 *
 Ross Ericson *
 Eleanor S. Erskine '61 *
 J. Michael Farrell '52 *
 Gail Elizabeth Fink '85 *
 Ryan Malcolm Flanagan
 Matthew N. Ford
 Taylor Yveline Fox
 Joan Friedman
 Cristina Furlan
 Rodney Anthony Gaines
 Pedro Galicia-Almanza '11
 Vishal Gaur *
 Claire Gaut
 Liebe Kazan Gelman, MD '78 * & Robert F. Gelman '80 *
 Nathan Gibson *
 Caitlin Mackenzie Gillespie
 Andrew Giobbi
 Kimberly Robyn Glassman '05 *
 Courtney A. Goldstein '95 *
 Scott M. Goldstein '92 *
 Zachary Matthew Gornet '15 *
 Gary C. Graziano '78 * & Nancy Graziano *
 Jamie Greenberg
 Robert Charles Greig '12 *
 Nia Marlene Griffith '00 *
 Thomas T. Groos '78 * & Lisa Tofany Groos *
 Robert L. Grossman '88 * & Abigail R. Michael-Grossman '90, MD '96 *
 Ryan Guggenmos
 Lee Ann Gullie '04 *
 Brian Guo
 Xiaoyang Guo
 Xinrui Guo
 Patricia Roxana Guzman Malaga
 Sarah Catherine Hale
 William Joseph Hall
 Phillip Ham '13
 Thomas B. Hambury & Judith L. Nusbaum
 Emily Marie Hampton & Donnie R. Hampton
 Alexander Christian Hansen
 Sam Harrington
 Marc Hugh Harwitt '67 * & Karen Lang Harwitt *
 Leslie Z. Hathaway *

Burnett D. Haylor '48 * ^ & Nancy K. Haylor *
 Michael Joshua Herschorn '17
 David H. Herskovits '72 * & Joan Herskovits *
 Ned C. Hill MS '71, Ph.D '76
 Telly C. Hoimes '72 *
 Kyle Wesley Horne
 Ailita Trouble Howard '04, MPS '18 * & Karl William Smolenski '91, MEng '10 *
 Joshua Alex Howard
 Xiaohong Hu
 Jianing Huang
 Ming Huang, Ph.D '91 *
 Yiwei Hui
 Robert M. Hutchens * & Mary Hutchens *
 Willem Kingsbury Isenberg '16
 Ariel Jiang
 Fan Jiang
 Harrison Fields Jobe
 Andrew Kennan Johnson
 Kyle Brandon Johnson & Christy Snowie Johnson
 Kathleen Johnston '07 *
 Marcus L. Jones
 Jamie Joshua *
 Ryan Kang
 Fabricio Kannenberg
 Rayhan Milan Kapadia
 Robert S. Kaplan, Ph.D '68 *
 Amritha Jacob Karipat
 Karen Rupert Keating '76 * & Thomas Sheridan Keating *
 Lauren Nicole Keithahn
 Fred P. Keller '66 *
 Donald R. Kendall Jr. *
 Susan F. Kendrick
 Thomas J. Kerr IV '56 *
 Ben Kerson *
 Dayana Kibilds *
 Pat Kimener
 Samantha Rose Kirsch '19
 Benjamin James Kitchen
 Ian Patrick Kline '90 *
 Michael I. Kotlikoff * & Carolyn McDaniel *
 Peter Krieger *
 Katie Kristof
 Mark Daniel Krutty
 Kathryn Diane Kvasnica
 Eftemia Kyricos, MMH '03 *
 Christian Ivanov Lafchiev
 Dardan Lajqi
 Brad D. Lapoff '10
 Sylvia Friedmann Le Vine & Alan Marc Le Vine
 Clarence Lee
 Alan L. Leibel '91
 Uma Lele, MS '63, Ph.D '65 *
 Michael Louis Lenkin '86, MEng '88 * & Amy U. Lenkin *
 Dan Levitt
 Bryan Li
 Christina Pingping Li
 Junbao Li '15 *
 Vya Li
 Ying Li-Oshrin *
 Jake Benjamin Libson
 En Biao Lin & Xiu Juan Lin
 James S. Linderman *
 Jingyuan Liu *
 Ling Liu & Wen Tao
 Zhenhuang Liu
 Tsai-Hsin (Lucy) Lo
 Jess Loeb '09
 Laura Brooke London '05
 Jingwei Lu
 Randy Lu
 Tai K. Lu '93 *
 Marley Lubin '11 *
 Emily Catherine Luscz
 Carol MacCorkle '64 * & Emmett W. MacCorkle III '64 *
 Bilal Manzoor
 Nicholas Reed Marmet
 Lindsay A. Martin *
 Caitlin R. Matthewson *

Jonathan I. Mayblum JD '87 *
 Christopher Michael Mcguire
 Clyde David Mckee
 Alison E. McManus
 Simbarashe Carlton Meki '16 *
 Karthikeya Menta
 Lanie Meriwether
 Chorben E. Miller *
 Margaret Walker Miller
 Nicholas C. Mills
 Leslie Lewit Milner '79 * & Lawrence Milner *
 Andrew Milstein
 Nancy Milstein
 Corey A. Minerva '10
 Rachel Minerva '10 *
 Risa Marlyne Mish '85, JD '88 * & John Albert Lauricella, MFA '87, MA '91, Ph.D '93 *
 Susan C. Moldow '91 *
 Frank V. Moore '70 *
 Marcela Moreno Montoya
 Jeannette H. Morsell
 Robert Walter Mueller
 Devashish Murkya
 Gita Narayan
 John Lester Neuman '62 * & Carolyn Chauncey Neuman '64 *
 George Nichols * & Angela Nichols '53 *
 Peter J. O'Brien '08
 Maureen O'Hara * & David Easley *
 Timothy J. Oonk '86 * & Mary M. Oonk '85 *
 Ozlem Ozdemir Guner
 Rodrigo Palacios
 Lauren Nicole Palazzola
 Tyler Park '15, BS '18
 Ricardo A. Perez *
 Austin R. Piech
 Paula Andrea Pimentel & Jonathan Edwards
 Chandni Prasad
 Seema Prasannakumar '01 *
 Kaitlin Provost *
 Matt Raymond Pundmann
 Echo Qu
 Kevin Patrick Quirk
 Anumeha Rai
 Gino Ramadi *
 Robin Strauss Rashbaum '89 * & Ira Glenn Rashbaum *
 Vinithra Raveendran
 Barbara Z. Reback '68 * & Robert Reback '69, MEng '70, Ph.D '72 *
 Rebecca Sabatini Regueira
 Harry Reibman
 Renato Curi Ribeiro
 Ann W. Richards *
 Michael P. Riley Jr. '87 * & Allison Doney Riley '84 *
 Arthur H. Rosenbloom LLB '59 * & Evelyn B. Kenvin '63 *
 Carolyn Huntoon Russell '60 *
 Matthew J. Russo Ph.D '90 *
 Barbara Salgado
 Kanita D. Sandidge '70 *
 Cynthia Saunders-Cheatham * & Edward Franklin Cheatham *
 Anthony Savaglio
 Bruce S. Schlein '88
 George T. Schneider '59 * & Roberta G. Schneider '59 *
 Alfred E. Schretter * & Jennifer M. Schretter *
 Andrew Patrick Schrichte '13 *
 Katherine Claire Schultz
 Pankit Vijay Shah
 Chandana Shankar
 Alicia Hope Shapiro
 David T. Shen '89 *
 Joan Sheng
 George Shinouda
 Svetlana Shneyderman
 William H. Shore '77 *
 Ruilin Si
 Matt Siegel *
 Mari Sofia
 Eugene Companero Soriano *

Robert J. Spanswick '92 *
 Pongkiat Srisurin
 Brian Adam Stahl '17 *
 Lindsey Staley
 Andrew Stevens
 Patricia Carry Stewart '50 *
 Kyle Joseph Sullivan '11
 Mahin Sultan '21
 Lin Sun, MS '10, Ph.D '15 *
 Yuchao Sun
 George M. Suspanic '79 * & Kathleen M. Raleigh *
 Jufang Tan
 Carol C. Tanenbaum
 Bryan Tannenbaum
 Sandra H. Tarpinian '69, MAT '73 *
 Sarah Theobald
 Anahita Thukral
 Changgeng Tian
 Paul R. Tregurtha '57 * & Lee A. Tregurtha '59 *
 Gina Dyste Tucker
 Larry E. Tune '71 *
 Paul Marcel Turner '91 *
 Richard F. Tyler
 Vanguard Charitable
 Armen Vartanian
 Vinay Vatti
 Parth Vedawala
 Shriram Velaga
 Ana M. Velasquez *
 Rosa Velasquez
 Alexei Jonathan Viarruel
 Lisa Ann Vinson *
 Emily Katin Voo '13
 Varoon Wadhwa
 Jeffrey Wai '14 *
 William Wakaye
 Thor T. Wallace '82 *
 Alexandra Wang
 Connie Wang *
 Hao Wang
 Janet Wang
 Shun Wang
 Xin Wang
 Yaqiong Wang
 Yezhou Wang
 Yiran Wang, MEng '10 *
 Yu Wang
 Zhen Wang
 Scottie McQuilkin Wardell '07 * & Cooper T. Wardell '07 *
 Mark D. Weber *
 Shawn Weger '11 *
 Bradford Willett
 Robert J. Williams '51, MS '54, Ph.D '62 *
 Zachary Robert Winters '10
 Maya Wolf
 Rebecca May Wolff
 Jake Samuel Wright '16 *
 Shuming Wu
 Sue Wu
 Zhengping Xu * & Qi Zhao *
 Lai Yan
 Yandi Yao
 Melissa Eleanor Yates '08 *
 Xiang Ye
 Zhou Ye
 Kevin Yeh
 Zoe Shoshana Zetlin-Fishbein
 Xiao-Han Zhang
 Yimin Zhang & Yanling Yuan
 Yu Zhang
 Kai Zhao
 Yangjie Kell Zheng Zheng
 Yige Zheng
 Lei Zhou, MEng '17
 Ting Zhou
 Ziqin Zhou
 Mavis Zhou
 Daniel Daisuke Zielinski '12
 Eric J. Zimmerman '87
 Peng Zou

JOHNSON CLASS CAMPAIGNS: An unstoppable force



Johnson is a place where competition and support coexist happily in equal measure. Students and alumni challenge one other, and themselves, to do better while cheering each other on. Nowhere is this spirit more clearly visible than the annual class campaigns, in which MBA students from different programs strive to outdo each other and previous classes in their giving. The result is a classwide “personal best” that not only benefits the school financially, but strengthens the bonds among students.

The Class of 2018 turned in a stellar performance with a classwide participation of 87 percent, a 12 percent improvement over the previous year. And for the second year in a row, Cornell Tsinghua MBA/FMBAs achieved 100 percent participation.

Class student leaders fostered each class’s high engagement levels. “The volunteers know that it’s important to understand and consistently communicate the Johnson message of community and participation,” says Kasi Dean, assistant director of student programs and campaigns. “They connect with every student in each of the programs and have a hands-on strategy to ensure that students understand what their participation can do for Johnson, and that they truly feel that connection.”

For each degree program, Johnson Alumni Affairs and Development recruits a class agent who orchestrates the giving, aided by a team of class captains who reach out to individual students. “The class agents understand the program inside and out, and they, as well as the captains, have immense dedication,” Dean explains.

Each agent has a personal reason for stepping forward.

“I volunteered because I was grateful for the experiences I’d had as a Johnson student and wanted to ensure that future generations could have a similar, if not better, experience,” says Olabayo Allen-Taylor, MBA ’18.

“I viewed this as a great chance to try something new and outside my comfort zone, because I had the support of Alumni Affairs, the faculty, and my classmates,” says Dina McAfee, Executive MBA ’18. “I was also excited about representing my class at the Advisory Council meeting, where I could learn firsthand about the



strategy for Johnson’s growth and provide my perspective into my program.”

McAfee used a variety of means to engage her classmates: video, emails, in-person presentations, and one-on-one conversations. “As the campaign progressed, we changed our tactics and tone,” she says. And, more importantly, [we] began involving more of our classmates to help advocate for participation.”

Allen-Taylor says that her team’s strategy evolved. In the beginning, they even tried putting on a b-school version of “The 12 Days of Christmas,” with faculty and students singing off-key and dancing out of step. “It was very funny and resulted in no donations,” she says. Then her team shifted to a personal approach, sending handwritten thank-you notes to classmates with details of how their giving would make a difference. They de-emphasized the monetary amount, focusing more on participation. “Our class connected more with wanting to have an impact on Johnson as a team,” she adds. “In the end, the campaign strengthened our bond as a team and made it easier to transition to alumni status.”

The team spirit prevailed on Cornell’s Giving Day, when the Class of 2018 and recent alumni classes shifted their already superlative efforts into overdrive and won two Giving Day contests: Most Student Gifts and Most Young Alum/Recent Grad Gifts. The wins unlocked \$30,000 in matching funds from the university. “Their enthusiasm and commitment were evident by how much they outperformed other student groups at Cornell, and, like many of our alumni, they understand how exciting a matching gift can be,” says Mark W. Nelson, Anne and Elmer Lindseth Dean.

“Giving Day gave our campaign a huge boost: It changed the narrative of participating in the class campaign to one of joining the entire university in giving back to Johnson,” says McAfee. “Being able to connect our class — which isn’t based in Ithaca — to the entire Johnson community went a long way.”

“Our alumni and students don’t disappoint,” adds Ben Davis ’88, associate dean of alumni affairs and development. “One class after another, they set the bar higher.”

DIVERSITY ALUMNI AWARDS Celebrating Community, Career, Commitment

Dedicated to the memory of the late John Clark Sr., MBA ’72, the 2017 Johnson Diversity Symposium and Alumni Awards dinner was held October 27, 2017. Clark, one of Johnson’s most distinguished alumni, was known for his commitment to community and professional achievements. Clark’s wife, Diane, and their son Kevin, both attended, along with nearly 200 guests. To honor his memory, the Clark family has established the John R. Clark Sr., MBA ’72 Professional Scholarship to recognize his leadership and impact on decades of Johnson students. Alumni and friends who would like to honor John Clark Sr. can augment the scholarship by contacting Kasi Dean at kad57@cornell.edu.

Two alumni were also honored at the event:
TYEISE HUNTLEY JONES, MBA ’10, received

the **Wilbur Parker, MBA ’50 Distinguished Alumni Award** for outstanding professional achievement and commitment to her community. Huntley Jones is the director of strategic network support for Chicago’s Chief of Schools.



ADRIENNE ROSE MARTINEZ ’01, MBA ’08, received the **Carlos R. Quintanilla, MBA ’80 Distinguished Latino/Latina Alumni Award** in recognition of exceptional achievement and significant contributions to her profession, community, and society as a whole. Martinez, a business information security officer at Bank of America Merrill Lynch, is an active community leader. She was recently

recognized by **Big Brothers Big Sisters of Central Carolina** for her outstanding service as a Big Sister.



Class of 2018 Campaign Overview

Johnson's Office of Alumni Affairs & Development strives to encourage, support, and collaborate with our student leaders in creating a culture of philanthropy. We extend our gratitude to our hardworking campaign agents and teams, and to all who participated.

HIGHLIGHTS

Class of 2018 overall – 87% participation

Residential program exceeded their goal to reach 93% participation (the highest residential participation since 2011)

Cornell-Tsinghua MBA/FMBA's reached 100% participation for the second year in a row, maintaining a perfect record
Metro NY EMBA reached 97% participation

Class of 2018 total donors – 618

2018 CLASS AGENTS

Cornell Tech MBA | Andrew David Rudd

Cornell-Tsinghua MBA/FMBA | Ting Zhou

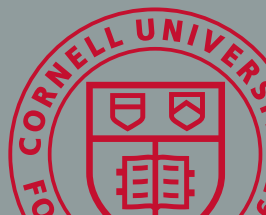
EMBA Americas | Lavan Kalachelvam
Olabayo Allen-Taylor

EMBA Metro NY | Dina McAfee

Residential Two-Year | Ashley Kimery

Residential One-Year | Arijt Bhargava

The following honor rolls reflect gifts to the Class Campaigns received from July 1, 2017 through June 30, 2018.



Igor Chudinov
Sabrina Co
Lucie Coates
Barak Cohen
Hannah Cohn
Andrew Cole
Matteo Continella
Erica Coren
Jose Luis Cortes Jaramillo
David Coyne
Vincent D'agostino
Christopher Daugherty
Marcelo De La Garza
Gossler
Ma Nicola De Vera
Maria Virginia Dellizzotti
Daniel Demetrio Monteiro
Vivek Yogeendra Desai
Mark DesMeules
Arjun Devgan
Kaitlin Devine
Abhijit Dey
Alexander Dick-Godfrey
Kyle Dion
Mustafa Donertas
Lauren Dowler
Jarad Doyon
Peter Eckhoff
Bradford Elliott
Manuel Elmaleh
Bradford Eshgh
Emma Etheridge
Kelechi Ezeozue
Matthew Farrell
Joel Fernandes
Crosby Fish
Alicia Flanagan
Allison Flanders
William Fothergill
Randy Freeman
Amanda Fried
Mihika Mandar Gadkari
Vincent Gagliano
Abhinav Gaiha
Pedro Galicia-Almanza
Corey Gallagher
Varun Garg
Muhammad Ghani
Nathan Gibson
Srinivasa Chran Giddu
James Godbout
Max Gold-Landzberg
Elmer Gonzalez Lopez
Michael Goverman
Maxim Grayfer
Marissa Grayfer
Aradhana Gupta
Purvi Gupta
Fayrouz Hares
Andrew Hartman
John Harvey
Ke He
Julia Heim
Baker Henderson
Jamison Heor
Christopher Hooper
Andre Hook
Haru Horiuchi
Kuan-chang Huang
Gongyu Huang
Michael Huber
Rodrigo Huerta
Christopher Hunt
Stephanie Isenman
Sarmad Jaffar
Respina Jani
Preet Singh Jassi
Isaac Johnson
Sara Johnson
Patrick Jones
Akshaya Dattatreya Joshi
Wook (Brian) Jung

Razeen Kabir
Amanda Kamarck
Shilpa Kankaria
Gullu Kara Perk
Amandeep Kaur
Leah Khambata
Momin Khan
Rebecca Kim
Spencer Kimber
Ashley Kimery
Justin Klimaszewski
Kristina Koepke
Kartheek Kondapalli
Rodrigo Vieira Kotzias
Anna Koyfman
Jeffrey Kozlowski
Vinay Kumar
Daniel Kutz
Robert Laughlin
Christopher Law
Jisoo Lee
Noah Lee
Hao Lee
Brian Lee
Mark Lemons
William Lenkin
Michael Levangie
Zi Feng (Liam) Li
Xingyue Li
Emily Liao
Neilson Lin
Peipei (Oscar) Lu
Ge Lu
Chenchen Lu
Baoan (Andy) Lu
Neha Luthra
Daryl Aung Lwin
Matthew Lyons
Chuan Ma
Brendan Maaghul
Gautham Vyas Mohan
Krishna Madhira
Michael Maguire
Jordan Malouf
Alexandra Mancall
Nimalan Manivannan
Alejandro Marinetti
Steven Martinez
Christopher Massari
Armstrong Mbi
James McCormick
Zunail Meredia
Nicholaus Mills
Anne-Marie Mitchell
Stephanie Mitchell
Alexander Mock
Matthew Motyka
Adil Mukhtar
Ahmed Mumtaz
Jeffrey Musante
Matthew Muskin
Sivakumar
Muthusubramanian
Shantanu Vyankatesh
Naidu
Karthika Nair
Udit Narula
Catianna Ngante
Peter O'Keefe
Thomas Olson
Abha Pandey
Jisung Park
Jee Hyeun (Jess) Park
Jeannette Park
Arjun Patel
William Payne
Graham Pearson
Christina Pedro
Dandi Pei
Austin Piech
Kin Poon



Hillary Powers
Audi Prabowo
Xin Qi
Rohan Raghunathan
Jason Rainer
Nikhil Ramesh
Thais Catherine Ramme
Marcela Elizabeth Ramon Gonzales
Bruno Raulino
Abhinav Ray
Armstrong Mbi
Brady Reece
Cisco Rey
Martha Fabiola Reyes Monroy
Jacob Richards
William Riegel
Johary Rivera-Melendez
Mac Roedel
Mark Romanelli
Richard Rose
Marcus Rumbars
Martina Ruseva
Neeraj Pradeep Sadarjoshi
Muhammad (Usman) Sadiq
Neha Saini
Tiago Frahm Saito
Rafael Omar Saldana
Castro Barreto
Caitlin Saltonstall
William Sanderson
Michele Sandidge
Thomas Olson
Abha Pandey
Jisung Park
Jee Hyeun (Jess) Park
Jeannette Park
Arjun Patel
William Payne
Graham Pearson
Christina Pedro
Dandi Pei
Austin Piech
Kin Poon

Matheus Simoes Pires Costa
Maximilian Singer
Yashvir Singh
Preeti Singh
Abhijeet Singh
Pavel Sotskov
Michael Spitzer
Shravan Srinivasa
Sydney Starke
Claudio Stefan
Robert Stein
Alec Stranahan
James Strickland
Hsun-Hung Su
Cheunchombunn Sukchan
Yujia Sun
Sedef Tahtasakal
Gen Takahashi
Daishi Takemitsu
Animesh Tambi
Narit Tangsirivanich
Albert Trank
Vadym Trembovetskyi
ShihChuan (James) Tseng
Brian Tsui
Anthony Tufano
Travis Tully
Chelsea Turner
Juliette Van De Walle
Rodrigo Ignacio Veron Celayeta
Andrew Vitteoto
Robert Vulaj
Alexander Wallace
Jui-Pin (Ray) Wang
Xiuhua (Claire) Wang
Sebastian Weiner
Victoria Wilmarth
Wenrui (Christina) Wu
Huichun (Nicole) Wu
Ying Wu
Michael Wyzga
Xiaojing (Sunny) Xia
Hua Xu

William Yang
Yajing Yang
Kellen Yeager
Anel Yerzhanova
Biao (Dean) Yin
Jordan Young
Eric Yue
Izzati (Nur) Zabidin
Jason Zamichiei
Frank Zhang
Jie Zhu
Daniel Zielinski
Nicholas Zinn
Hannah Zweifer

EMBA METRO NY

\$1,000-\$2,499
Dina McAfee

\$500-\$999
Marco Ramirez
Tim Harper
Michael Godeny
Larry Jean
Michael Kleinsteuber
Shinae Lee
Manisha Mehrotra
Vincenzo Mogavero
Sean Moloney
Adeola Olabisi
Guy Taylor

\$250-\$499
John Bowman
Brett Bisaga
Matthew Hendry
Kautliya Raval
Richard Veal
Philip Yu

DONORS
Ailakhu Akhigbe
Akintokunbo Akinbajo
Dana Carlotti
Deepika Cattray
Tuhina Chakrabarti
Sojung Choi
Raphael Cices
Sarah Collins
Masood Dalil
John D'Anna
Margaret Dickinson
Daniel Escobedo
Jeffrey Forsgren
Ryan Gillespie
Eleonore Gossart
Jeffrey Guberman
Shahin Guity
Tamar Halevi
Armengol Hernandez
Rebecca Mun
Benjamin Kerson
Duma Kim
Ravi Kothamasu
Colleen Krieger
Chad Kruger
Joshua Kunkel
Kevin Landau
Mary Clare Larson
Jeffrey Leonard
Amy Mahoney
Gerald McGillicuddy
Ryan McGovern
Daniel Migliacci
Charles Moroni
Jatin Patel
Ralph Patrone
Lucas Perkins
Edwin Reyes
Vijay Bellarmin
John Rotundo
Yohei Shimasaki
Arathi Singh

Jason Soto
Kyriakos Tsahalis
Shaharior Zaman

EMBA AMERICAS

\$1,000-\$4,999
Robert Green

\$500-\$999
Marcus Frazier

DONORS
Achille Akoa
Olabayo Allen-Taylor
Peter Arsenaull
Adel Awara
Ade Bankole
Sean Barber
Julie Belkus
Nitish Bhardwaj
Vivek Bhusan
Nathalie Bloomfield
Ryan Bonifacio
Priya Bonthu
Grady Brain
Christian Burnaccioni
Andrew Butler
Bachir Camara
Jayson Cartier
Steven Cen
Jackie Chan
Denny Chiang
Olin Thomas Childress
Saurabh Chopra
Sarah Christen
Russell Clark
Thomas Cole
John Connors
Simao Da Silva
James Daley
Mahi Dhar Dasika



Michael Deghuee
 Nicholas Devlin
 Robert Dikho
 Rohit D'Souza
 Melissa Dubois
 William Dully
 Deepak Dutta
 Charles Ernst
 Jill Fox
 Andres Fuentes
 Eric Gervais
 Michael Gonsalves
 Brian Houchins
 Joshua Howell-Burke
 Aditya Iyer
 Khalil Jinnah
 Donna Johnson
 Haley Jones
 Lavan Kalaichelvam
 Jason Kalman
 Rajkaran Khurana
 Damien King
 Harsha Madhav Kotian
 Ervin Kulenica
 Sanjoy Kundu
 Courtney Lake
 David Langille
 Olivier Lhommet
 Luis Lugo Platt
 Angus MacQuarrie
 Conrado Magana Cerda
 Evgeniya Makarova
 Agnes Mark
 Chitiz Mathema
 Patrick McCall
 Anthony McDonald
 Ronnie Mimran
 Benjamin Morton
 Sean Murphy
 Gnana Natarajan
 Mania Neisiani
 Femi Oloruntoba
 Omid Oujani
 Orley Pacheco
 Ashish Panwar
 Deepak Parashar
 Amit Patel
 James Peralta

Andrea Pisani
 Hesameddin Rahimianpour
 Nihat Rahman
 Joshua Reed
 Martin Richard
 David Robinson
 Andres Romagosa
 Stephen Scharlach
 Rafael Schneider Lemos
 Vineet Singh
 Revathi Srinivasan
 Gayathri Swaminath
 Mona Ved Tongia
 Verónica Torralba Lozano
 Jason Truong
 Arman Vahdaty
 Thomas Veeman
 Ganesh Venkataraman
 Natalia Villarreal Alfaro Lopez
 Diem Vo
 Ramesh Vodddhi
 Amey Wakde
 Mark Wilmot
 Michael Wyzga
 Yotam (Ben) Yehooda
 Wonsik Yoo
 Peng Zhang



**CORNELL-TSINGUA
 MBA/FMBA**

\$1,000-\$2,499
 Yaqiong Wang
 Ho Sing Chan
 Jieting Chen
 Rui (Raymond) Chen
 Wenyang Dou
 Zhenghuang Liu
 Yinggang Wang
 Shuming Wu
 Kai Zhao
 Yangjie Zheng

\$500-\$999
 Vya Li
 Xinrui Guo
 Peng Zou
 Shuo (Chris) Chen
 Xiaoang Chen
 Kan Ding
 Pan Gao
 Maoshi Jia
 Chenxu Jiang
 Fan Jiang

He (Ariel) Jiang
 Pingping Li
 Tsai-Hsin Lo
 Jingwei Lu
 Yuguo Qin
 Hanmo Song
 Yuchao Sun
 Shun Wang
 Taiyu Wang
 Xin Wang
 Yu Wang
 Xiang Ye
 Zhou Ye
 Yi Zhang
 Mengdie Zhao
 Ting Zhou
 Ziqin Zhou
 Yaqi (Marvis) Zhu

\$250-\$499
 Jingyuan Liu
 Shuanghong Liu

DONORS
 Zhouyang Ding
 Xiaoyang Guo
 Wenjing Hu

Xiaohong Hu
 Jianing Huang
 Yiwei Hui
 Bo Li
 Qian Li
 Jian Li
 Yan Pan
 Chang Qu
 Wangyu Ren
 Peiyi Shen
 Rulin Si
 Hui Ni Sun
 Changgeng Tian
 Zhen Wang
 Hao Wang
 Jie Wu
 Yunxiao Yan
 Yandi Yao
 XiaoHan Zhang
 Xiaopeng Zhang
 Yu Zhang
 Chan Zheng
 Yige Zheng

CORNELL TECH

DONORS
 Michael Eric Bloomberg
 Joao Gilberto Campagnaro
 Michael Capozzi
 Kenneth Chan
 Gaurav Kant Chaturvedi
 Khemi Cooper
 Nicholas Deaton
 Max Delahanty
 Emily Foreman
 Vu Francois
 David Frost
 Joseph Gelber
 Malavika Gopal
 Ethan Green
 Josefina Hamren
 Elizabeth Harkins
 Evan Hawk
 Julia Hawkins
 Shamant Hegde
 Joel Ho
 Vivian Ho
 Jonathan Hurwitz
 Michael Kaufman
 Daniel Kim
 Aneesh Venkatadri Kode
 Jonathan Kroll
 Israel Krush
 Angelo La Roche
 James Leung
 Anil Lodhia
 Ryan Lupton
 Nathan Maddrey
 Maxime Martin
 Jai Anil Nanavati
 Raoul Anil Nanavati
 Hong Young Noh
 Benjamin Olson
 Zachary Pardey
 Nicholas Quigley
 John Wesley Quinn
 Andrew Rudd
 Thomas Saitz
 Michael Sheinfeld
 Zachary Silverstein
 Navdeep Singh
 Siddharth Sugathan
 Andreas Thoma-Baker
 Jivesh Tolani
 Benjamin Vick
 Bryan Wang
 Zhichao Wang
 Evan Yates

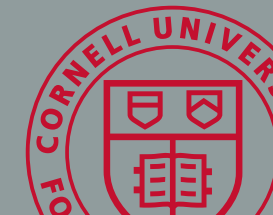
Alumni Class Honor Roll

Leadership giving levels in this list refer to cumulative giving to Johnson in fiscal year 2018 and do not reflect donors' giving levels to Cornell University overall. Gifts sent to other colleges, units, or divisions of the university are not reflected in Johnson's annual report.

The following honor rolls reflect gifts to Johnson received from July 1, 2017 through June 30, 2018.

* Signifies members of Cornell's 1865 Society, which includes those who have made a gift, in any amount, for two or more consecutive fiscal years to any Cornell college or program. The 1865 Society celebrates and recognizes the tradition of loyal giving, and is named in honor of the year of Cornell's founding.

^ Deceased



CLASS OF 1948
\$5,100
33 percent participation

\$5,000-\$9,999
 Jay Irwin Vlock *

DONORS
 William D. Knauss *^

CLASS OF 1949
\$300
29 percent participation

DONORS
 Michael D. Stashower *
 Daniel S. Wach

CLASS OF 1950
\$20,850
43 percent participation

\$10,000-\$24,999
 S.F. Weissenborn *

\$5,000-\$9,999
 Anonymous *

\$1,000-\$4,999
 Howard K. Loomis *

DONORS
 Jerome Alpern *
 Martha Holdridge *
 Clayton E. Raney *

CLASS OF 1951
\$15,500
7 percent participation

\$10,000-\$24,999
 Nelson Schaenen Jr. *

CLASS OF 1952
\$30,525
27 percent participation

\$25,000-\$99,999
 George D. Hano

\$5,000-\$9,999
 David Schaenen

DONORS
 Ernest F. Grant *
 Andrew I. Namm *

CLASS OF 1953
\$55,065
18 percent participation

\$25,000-\$99,999
 Albert Fried Jr. *
 Alan M. Krause *

DONORS
 Robert M. Temkin

CLASS OF 1954
\$1,600
17 percent participation

\$1,000-\$4,999
 Stuart Warshauer *

DONORS
 Calvin A. Graziano *
 William W. Helman III *^
 Bruce Alan Johnson *

CLASS OF 1955
\$65,100
10 percent participation

\$25,000-\$99,999
 Henry P. Renard *

DONORS
 C. V. Noyes *

CLASS OF 1956
\$35,300
19 percent participation

\$25,000-\$99,999
 Hirschel B. Abelson *

\$10,000-\$24,999
 Jean F. Rowley *

DONORS
 H. Darby Houston
 William G. James Jr. *
 Harry R. Kirsch *
 Charles W. West Jr. *

CLASS OF 1957
\$119,600
21 percent participation

\$100,000 & above
 George D. Landew *

\$5,000-\$9,999
 Richard D. Bulman *
 Robert A. Cowie *
 Ronald E. Kramer *

DONORS
 Wilbur L. Appel Jr. *
 Robert E. Coleberd Jr. *
 Gordon R. Dennis *
 Ralph M. Gossard *
 John F. Ineson *



Robert Harvey Jeffreys *
 William J. Leacacos *
 Nick Oancea *
 John Richard Voigt *
 Caryl Warner Jr. *

CLASS OF 1958
\$126,312
21 percent participation

\$100,000 & above
 Arthur D. James * ^

\$5,000-\$9,999
 I. MacAllister Booth *
 Anthony W. Lopez *

\$1,000-\$4,999
 Anthony B. Cashen *
 Peter W. Eising *
 Richard Esten *
 Louis Heimbach *
 Joe D. Henninger *
 John Konwiser *
 Jerry Skidmore *

DONORS
 William M. Bellamy Jr. *
 F. Daniel Wilder *

CLASS OF 1959
\$28,350
15 percent participation

\$25,000-\$99,999
 Robert W. Staley *

\$1,000-\$4,999
 Stephen E. Milman *

DONORS
 Robert Armstrong III *
 Richard H. Crane *
 Richard D. Lemen *
 Ralph J. Mills Jr. *
 George W. Rocklein *
 Robert L. Sterns *
 Ronald K. White *

CLASS OF 1960
\$41,919
28 percent participation

\$10,000-\$24,999
 Kenneth T. Derr *
 John L. Spivack *

\$5,000-\$9,999
 Thomas W. Kemp *
 Norman Turkish *

\$1,000-\$4,999
 Donald G. Armstrong *
 Robert C. Camp Sr. *

DONORS
 Robert M. Bryant *
 James E. Burke *
 Edward T. Koch *
 Max M. Ludvigson
 William H. Pope Jr. *
 Franklin T. Russell *
 Larry J. Schwartz *
 Richard W. Seabury III *
 Charles Trayford III *



JOIN JOHNSON'S CUeLINKS COMMUNITY

Cornell University's new university wide platform for connecting students with alumni, CUeLinks (Learning, Informing, Networking=Knowledge Sharing), is now live! Johnson has launched its own program within the platform, which will allow students and alumni to engage and become mentors and mentees at any stage. Students across MBA programs can connect with each other, as can Johnson alumni.

To join Johnson's CUeLINKS networking community, visit <https://cuelinks.cornell.edu/hub/cuelinks> (select Programs > Johnson).

James F. Lau *
Ann Olbert MacDonald *
Lee Whitmore Muir *
Michael S. O'Hara *
William M. Rigger
William B. Rusitzky *
Douglas A. Sherman *
David L. Smith
Jeffrey D. Snyder *
Daniel M. Sougstad *
Tetsuyoshi Uchida *
Linda B. Wadsworth
Robert A. Wadsworth
Patrick W. Walker *
Chi-Kuo Yao *

CLASS OF 1991
\$121,644
20 percent participation

\$25,000-\$99,999
David A. Craver *

\$10,000-\$24,999
Antonio M. Alvarez III *
John D. Stobo Jr. *
B. Jean Train *
Michael H. Train *
Dwight E. Vicks III *

\$5,000-\$9,999
James F. Ahern *
Kelly J. Brown *
Lany M. Zikakis *
Alex F. Zikakis *

\$1,000-\$4,999
Robert A. Donoho *
Brian G. Sadler *

DONORS

Stephen P. Archer *
Mitchell W. Belitz *
Richard V. Boyan *
James A. Buchanan *
Rafael Castellanos
J.W. Clements
David L. Deputy *
Athena Dratelis *
Jack M. Falkon *
Gordon J. Goetzmann *
Susan K. Holmes *
Mary Ellen Horcher *
Robert W. Iida *
Valerie C. Jennings *
James M. Jennings *

Theodore R. Kantor
Susan W. Kantor
Takanori Kikuchi *
Jeffrey A. Kupp *
Randall E. Male *
William Gregory McLane II *
John F. Morello
Todd A. Nagel *
Rick C. Nerod *
Stephen D. Offsey
Douglas D. Paul *
Jeffrey W. Richards
Susan S. Rigger
John C. Sammis *
Jennifer Rigdon Shields
Stephen R. Silver *
Jonathan P. Spira
Patricia A. Thomas *
Takashi Yaekura
Matthew A. Zirkle

CLASS OF 1992
\$204,763
17 percent participation

\$25,000-\$99,999
Andrew W. Horrocks *
Raymond H. Potter Jr. *
Robert Thomas Symington *

\$10,000-\$24,999
Joseph Cherian Ph.D. *
John C. Maxwell III *
Peter J. Valenti III *

\$5,000-\$9,999
William D. Pearce
Burton T. Sheaffer *

\$1,000-\$4,999
Timothy B. Brown *
Mohit Gupta
Karen S. Johnson *
Daniel J. Lehan III *
Christabel Shuk-Ying Lo *
Stephen Rogozinski *
David J. Ruggieri *
Rodney L. Sunada-Wong *
Andrea D. Tarr *
Matthew M. Walsh *
Herbert Yan-Hei Yuen *

DONORS

Steve H. Aube
Margaret A. Bonaccio *
Mark G. Brennan *

Thomas Scot Brown Jr. *
Michi Carmela Calcagno *
Paul D. Christensen *
Mark W. Finn *
David S. Gilleland *
Carolyn Bloemker Groobey
Hamir P. Malia *
James E. Martel *
Will C. Neafsey *
Hetty E.S. Nerod *
Christine O'Sullivan *
Eric Jon Olson *
Francis H. Shields Jr.
David M. Tingue *
William J. Yohana *

CLASS OF 1993
\$1,472,111
30 percent participation

\$100,000 & above
Michael A. Jenkins *

\$10,000-\$24,999
Thomas W. Duncan Jr. *
Helen L. Shan

\$5,000-\$9,999
Scott William Appleby
Gregory J. Galvin Ph.D. *
Adele Cirone Oliva *
James Douglas Rippeto Jr.
Troy J. Simoni
John F. Sweeney *

\$1,000-\$4,999

Gregory M. Alonso *
David Belmont *
John S. Chung
Mark A. Clauss *
Susan L. Conley
Scott C. Geary
Kathryn M. Geib
Sachin Gupta *
Shu-Hsien S. Lee *
Tim F. Madey
Timothy McGurkin
Michelle R. Monigal
Elizabeth J. Rice
Richard R. Ruffo *
Diane L. Ruffo *
Amaury J. Rzad *
John B. Wengert *

DONORS

William S. Abrams *

John C. Adams
Philip A. Bailly *
Alex N. Brar
Dorothy B. Brill *
William J. Burleigh
Jeffrey M. Carowitz *
Mark J. Censoprano *
John J. Cross *
Douglas B. Dubow
James W. Eisenhaure *
John A. Faucher *
Holly A. Fullam *
Prescott C. Hartshorne
James Lawrence Hay *
John D. Heppolette *
Brian D. Holden *
John M. Hurley *
Eva Christina Immergut *
Gary A. Johnson *
William G. Joyce *
Krista Blanche Kaplan
Gerald A. Karlin
Michael T. Kenneally
Steven H. Kohn *
Martin J. Langenderfer
Aaron L. Leatherwood *
Martha S. Lee
Christine L. Mahoney *
Paul T. Marinelli
Christopher C. Martel *
Sakib R. Maskati
Michael C. McGregor
Sarah J. Medlin *
Kimberly M. Miller
Linda Hazlett Nitzsche
A. Bradley Nixon *
Michael A. Papile
Joanne C. Penne *
Guy D. Peters
Michael J. Riccetti
Alysa R. Rose *
Joseph W. Sande
Eric A. Seeley
Peter Souliotis *
Richard A. St John
Duncan Thomas
Paul A. Villa *
Richard C. Wei *

CLASS OF 1994
\$168,937
18 percent participation

\$100,000 & above
Timothy W. Reynolds *

\$10,000-\$24,999
Edward Templer Calkins *

\$5,000-\$9,999
Scott T. Carpenter *
Natasha L. Chen *
Gunnar S Overstrom III *
Fred L. Pensotti
Marc H. Warm *
Jeffery M. Weirens *

\$1,000-\$4,999

Andrew Chin *
Patricia M. Dowden *
Brian H. Margulies *
Nina A. Rose *
Douglas C. Rose *
Scott R. Ross
Jonathan Scott Russell *
Kristen Daly Schneider *
Andrew M. Schneller *
Glenn R. Souther *
Mary E. Sullivan *
Wim Vandenhoeck *
Shari H. Wolkon *

DONORS

James R. Banks *
Bruno D. Boetger *
Todd A. Browne *
Gautam Chandra *
Ching-Yi T. Chu
Scott Sai Fong *
Louis E. Gardner
Robert C. Gates *
Deborah C. Giannoni *
Shigeyoshi Imure *
Owen R. Jobson *
Julie Graffam Kaplan *
Jeffrey S. Klurfeld
Minsook Lee
Robert K. Lee
Erik J. Oosterop *
David J. Perlman *
Yogesh Popat *
Louise Marie Schulden *
Adam L. Steinberg *
Andrew T. Sutphin *
Jennifer A. Thompson
Ken Wang *
Barry A. Wintner *
Jiang Zhao *

CLASS OF 1995
\$2,241,343
21 percent participation

\$100,000 & above
Rene Lucien Robert *

\$25,000-\$99,999
Stephen M. Smith *

\$10,000-\$24,999
Charles R. Lynch *

\$5,000-\$9,999
Joan W. Capaldi *
David B. Capaldi *
J. David Kelsey

\$1,000-\$4,999
Sudeshna Datta *
Gary Lee Goldberg *
Les D. Gorman *
Michael R. Hornell
Anil Kaul *
Lee S. Murnick *
Paul J. Staid *
Rachel H. Weiss *
Bob Y. Xu *

DONORS

Raj V Alur *
Ricardo Arroyo *
Mark E. Dickman *
Anna M. Dillen *
Peter Gensheimer
John P. Graham
Ozan Gurel *
Kenneth W. Gurrola *
Kelly D. Jessop *
Richard B. Jessop *
John C. Lamy *
Debra F. Lewis *
Nancy Y. Mao
Margaret G. Meloy *
Bill Murphy
Krassimir V. Nenov *
Dalton D. Ruffin Jr. *
Mark J. Ruggeri *
Thomas C. Sammons *
Eric N. Shapiro *
Maria J. Sigmond *
Akira Soejima *
Andrew E. Stevenson
Mark E. Wimer

Gul Yanmaz-Karsligil *
Raymond Zorovich Jr. *

CLASS OF 1996
\$19,245
17 percent participation

\$10,000-\$24,999
Anthony B. Riley *

\$1,000-\$4,999
Todd C. Baker *
Timothy J. Grisius *

DONORS

Catherine A. Alfandre *
Marc Beckers *
Jay Ashvinkumar Bhatt *
David E. Borah *
Lisa Jensen Casalino *
Adam L. Steinberg *
Christianne Clancy *
Catherine Coluzzi *
Greg A. Comey *
Robert A.R. Dawson
Michelle L. Dawson
Irene Donovan *
Raymond A. Ermenwein *
Jean-Manuel Fontaine *
Yuji Gonda
Joshua R. Gould *
Kenneth B. Gray *
Robert B. Gronlund
Sean S. Hickey *
Kunio Hirokane *
Megan A. Jeanne *
Eileen R. Kinney Lindgren
Andrew P. Laterza *
Franklin L. Maccotan *
Michael J. McManus *
Leland W. Miklovic *
Jeffrey G. Moore *
Robert Paul Mortati *
John W. Musaus
David John Nichols *
Bruce A. Peltzer *
Paul L. Robertson *
Matthew J. Sargent
Payal Shirvaikar *
Samuel N. Shukovsky *
R. Bradley Stewart Jr. *
Marc A. Svensson
Cheryl A. Taylor *
E. McDowell Tillman
Scott B. Turnbaugh
Gregory M. Yahn *

CLASS OF 1997
\$45,384
17 percent participation

\$10,000-\$24,999
Matthew Thomas Born *
Jeffrey Alan Nusbaum *
Marnie Mars Nusbaum *

\$5,000-\$9,999
Janine V. Evans *
Michael Howard Evans *

\$1,000-\$4,999
James Randolph Burritt
Sudhir Karunakaran
Michael Kerrane *
Huaiyu George Liu *
Laura A. Phillips *
Jean Viret *
Jason P. Waxman *

DONORS

Kenneth T. Anton *

WHY I GIVE

Vidur Luthra, MBA '98

"The Luthra and Desai Families were inspired to endow a scholarship at Johnson because we want to make quality education more accessible and help Cornell attract the best students, regardless of financial status. We have deep respect for the hard work and persistence that a student needs to put in to be able to demonstrate excellence in the field of arts, and wanted to attract and encourage students who display that ability to come to Johnson. We hope in turn to increase diversity within the classroom, as well as encourage recipients to promote and support the arts in the future. Giving back, sharing, rewarding perseverance, and increasing diversity are all very important to us. We chose Cornell as the recipient of our philanthropy because the university is special to us."

Benjamin Saul Benchimol
Meryl Brodsky *
Eapen A. Chandy *
Ralph C. Cooke III *
Erik David Eselius *
Morolake A. Esi *
Charles Timothy Golson *
Wendy S. Graham
Eileen Reardon Hickey *
Jamia Christine Jasper *
Jeffrey Marx Kabel *
Robin Kambe *
Michael J. Kane *
Derek Jay Kerton *
Sumathi Laterza *
Scott Anthony Lister *
Paul A. Lobo Jr. *
Shelly S. Lu *
Julia Mermelstein *
Monique S. Miklovic *
Kirsten Tonks Nordstrom *
Michael Joseph O'Connor *
Todd E. Peskin *
Ashwin Vassant Shirvaikar *
Adrian L. Simmons *
P.F. Olivier Te Boekhorst *
Jennifer S. Thomas *
Cesare Trabattoni *
R. Eric Verity *
John David Wirth *

Michael J. Thompson *
Kena Evans Thompson *
Kuantai Yeh *
\$5,000-\$9,999
Irvin A. Henderson
John Paul Larkin II *
Rebecca Shaghalian Larkin *
Jennifer Stram von Bismarck
Anne S. Wildermuth

\$1,000-\$4,999
Seth W. Alvord
Terri Z. Campbell *
Marvin T. Chang *
Carol P. Cumming
Glen R. Fisher
Tanya E. Ghaleb-Harter *
Roxanne R. Gryder *
Edward K. Kang *
Prashant A. Kantak
William L. Krasson *
Christopher M. Large *
Tuan D. Le
Jason T. Mazzola *
Joseph A. McClusker *
Caragh M. McLaughlin *
Yixin Pan *
Philip T. Platt
Aritomo Shinozaki *
Raja Subramoni
Ren Henry Hitch Whiting
Sherri A. Williams *
May Y. Wong
John D. Young *

CLASS OF 1998
\$150,971
32 percent participation

\$10,000-\$24,999
Christopher T. Cramer *
Ying Han *
Vidur Luthra *
Valerie J. Shey *

DONORS

Alice T. Akahoshi *
Danny Alvarez *
Alberto Alvarez-Morphy
Christina Bau *





Chris E. Behrens *
Barbara B. Cevallos
Leona P. Chan
Pamela Y. Chen *
Paul S. Compton *
Michael C. D'Agati
David Glenn DeVoe
Stacey Ann DeVoe
Alexander K. Deyhim *
David W. Dix *
Michael W. Dooher *
Amatzia Feinberg *
M. Grier Graham
Gregg M. Greenberg
David W. Gunn *
Anupam Gupta
Sherry L. Harris
N. Erik Jensen *
William G. Knuff III
Dhanate Limpuangthip *
Kaan Onur *
Mohamed Rozani Osman
John P. Overy
Kara Mackey Peery
Gary Bruce Rosenblum *
Gregg M. Schoenberg
Jeremy E. Segal *
Rachna D. Sharma *
Anupendra N. Sharma *
Zhu Shen
Adam M. Steinberg
Marc Weidner
David John Welgos *
Joshua A. Wilson
Yibing Xue
Jennifer Margaret Yap *
Simon Yoo
Erin E. Yurday *

CLASS OF 1999
\$1,107,241
19 percent participation

\$100,000 & above
Demir Sabanci *

\$10,000-\$24,999
Jennifer Huret Dulski *
Leonard E. Dulski *
Li Guo *
Stanislas Jean Rotman *
Benjamin William Wood

\$5,000-\$9,999
John A. Fekete *
Charles M. Harthan III *
Michael Dennis Keogh Jr. *
Yang Liu
Frances Elizabeth McLean *
Maggie Wang Ralbovsky *

\$1,000-\$4,999
William Powell Davis II *
Javed Hosein *
Philip H.F. Hsia *
Steven Paul Jasa *
Tony Tsz-Chung Lau *
Sarah McDonald *
Eric Robert Schneider *
Drew Martin Schulke *
Erik M. Simpson
Xiaoqin Xu *

DONORS
Ravindra Ajmera *
Ajay Badlani
Justin James Bakule *
Paul P. Belle Isle *
Harry E.M. Brandicourt *
Alex Christou *
Michael Clouser
Edison Edison
Christi Fallon Malafronte *
Thomas Stephen Gellert *
Alexander Ghebru *
David A. Grasch *
Lily Wu Huang
Lisa Toyama Jarboe
Tina Jennings *
Heather Christine Kientz *
Manuel Lubinus *
Scott Andrew Magrath
Keir Paul Meisner *
Kathryn Meredith *
Thomas Luke Mikulka *
Charles Champion Mordy
Robert Todd Moskowitz *
James Michael O'Brien *
Enrique A. Palma *
Brian Saed *
Amy Malkin Snyder *
Paul Thomas Snyder *
Lawrence Patsy Sposato *
Sampathkumar Srikanth
Swaminathan Srinivasan *
Cathleen F. Tobin *
Sarah Susan Wicker *
Masanori Yoshimura *
Paul Zhang *

CLASS OF 2000
\$49,505
18 percent participation

\$5,000-\$9,999
Donald Foster Douglas *
Alexander G. Ivanov *
Vijay Marcos Kawauchi Ralhan *
John M. Kyles Jr. *
Geoffrey W.T. Lim *
Marmeline Marie Petion-Midy *

\$1,000-\$4,999
Monique J. Harper *
Jared D. Hobson
Heather Tannen Hobson
Adam R. Kramer *
Kyle K. Oetker *
Jin Oh *
Nietzsche S. Rodricks *
Tiffany Crennel Stokes *
Ken R. Tometsko
Bernard J. Tsang *
Jolene B. Wiggins *
Wei Xiong *

DONORS
Peter G. Aspbury *
Nicholas P.T. Bateman *
David A. Bell
Alex Te-Chi Chen *
Robert J. Chizmadia *
Lathrop B. Craig
Gregory Darnell Crowley *
Hande Cuhruk *
Christopher W. Floyd *
Trevor P. Heinzinger *
Joseph P. Henwood
Megan Ross Heuer *
Michael F. Jamin *
Denise Lynn Kampf *
Nadav D. Kaufman
Mike Kiser *
Michelle Y. Ko *
Keigo Kuroda *
Knut S. Kvindesland *
Joseph M. Lucarelli *
Charles E. Marentette IV *
Kristin E. Marentette *
Jennifer McNamara *
Nicholas John Neil-Boss *
Stuart L. Roth
Ruth J. Sarmiento *
Richard H. Tatlow
Brian R. Thompson
Adam Brian Unger *
Kirsten P. Van Sickle *
Kimie Vynckier *
Daniel Dwayne Wells *
Jeffrey S. Zivan *

CLASS OF 2001
\$51,865
19 percent participation

\$10,000-\$24,999
Harvey L. Benenson *
Feidhlím P. Boyle *

\$5,000-\$9,999
Sanjeev Chaurasia *

\$1,000-\$4,999
Alan Butcher *
Stacy L. Eisner *
Michael D. Emery *
Salmaan G. Jaffery *
Nadine Magac *
Ankur Mathur *
Robert Lance Minor *
Chad Allen Proell *
Karthik Rammohan *
Kimberly S. Stevenson *
Chad Updyke *

DONORS
Sujith J. Abraham *
Lakshmi R. Bhojraj *
William E. Bihlman *
William H. Casswell *
Eric S. Clawson *
Hans J. Deutmeyer *
Anuj R. Dua

John T. DuGene *
Denise Fessler
Stephan A. Findikyan *
Bruce Antonius Gan *
Michael Gershovich *
Edward J. Gilmartin *
Eric S. Greenberg
Scott A. Hansing *
Eileen M. Huang *
Jose L. Larenas *
Ben L. Lewis *
Tiffany G. Loughren
Michael Brian Mangene
Nicholas P. Mangiapane *
Brayden S. Mathews
William T. Matschke *
Nari Matsuura *
Eliza L. Moore *
Christopher Kevin Mutz *
Laura Elizabeth Nogelo Krieger *
Thomas John Owens II *
Jeffrey G. Peterson *
Masmin Ali Phelan
Christopher W. Phelan
Brian C. Prunier
Kerstin E. Ramstrom *
Megan Ross Heuer *
Brent E. Rasmussen *
William D. Richmond *
Ajit V. Sapre
Caitlin Schryver *
Beilei He Shan *
Eric Shan *
John Stieger *
Rahul Tewari

CLASS OF 2002
\$90,875
19 percent participation

\$25,000-\$99,999
Charles B. Colagiuri *

\$1,000-\$4,999
Ross B. Berntson *
Edwin James Dealy *
David Glen Edington *
Linda C. Giuliano *
William David Hargett *
Gregory Wayne Hubbell *
Jason Stephen Jagatic *
Matthew Lewis Kempler *
Christopher Hamilton Knerr *
Shane James Larkin *
Karen Lim *
Abhijit Anil Natu *
Charissa Robyn Painter-Wang
Bill Harrison Preston *
Robert Andrew Reeves *
Katherine Elizabeth Reid *
Thomas Tao Wang
Jun Yang *

DONORS
Peter Leo Adams *
Andrea S. Akel *
Allan Roy Aks *
Nelson B. Junqueira Andrade
Pablo I. Bedetti *
Christine H. Belin *
Gustavo Bicudo E. Ceccato
Amy Chen
James Robinson Deane *
Colleen Elizabeth Dempsey *
Pierre Marc Devaux *
Jacob Rhyne Ellerbrock *
Ingrid Sarah Ellerbrock *
Ryan Joseph Gagliano
Lazaro Enrique Guzman *
Jianming Hao *
Henry Hsiao Hung Hsia *

Elliot Minsuk Hyun
Kenneth Pablo Juni *
Brian Jung Kim
Richard William Krieger *
Andrew Mark Leicester
Tamara Heather Leicester
Stephen S. Milt *
John W. Molloy Jr. *
Sarah Remy *
Tom Schryver *
Kevin Kwong P. So *
Karl Henry Spaeth Jr.
Roselia St. Louis
Blake Endicott Stuart *
Jenice Anna Tom *
Bradley Nikalaus Treat *
Ryan Matthew Tuttle *
Greg Thomas Vandekerck *
Sandesh Viswanathan *
Peter Ying *
Sandie Yu *
Mark A. Zarins

CLASS OF 2003
\$44,942
15 percent participation

\$10,000-\$24,999
James Bradley Edwards *
Kunal Ghosh

\$1,000-\$4,999
Ram S. Akella *
Dmitry Dinces *
Adam Reed Fitzner
Christopher David Geiser
Laura C. Georgianna *
Peter James Georgianna *
Nina R. Jain *
Ralph Marcello *
John J. Morgan *
Peter Busch Orthwein Jr. *
Brent David Rosenthal *
Suresh Subramaniam

DONORS
Fernando Abadia *
Meredith E. Amdur
Henry L. Avery
Sarah J. Beyrich *
Seth E. Bravin
Kathryn Harrison Brum *
Rob E. Claypoole Jr. *
Michael Andrew Corty *
Lee S. Hendelman *
Heather M. Henyon
Sathyajith Karimpanakel *
Raquel Ann Lacey-Nelson *
Kent D. Leemaster
Sin Hong Leong *
Stephen E. Lichaw *
Scott Darren Maxwell *
Erin M. McMahon
Jonpaul Mondazzi *
Subrata Mukherjee *
Trish Anne Murison *
Daizo Nohdomi
Vibhu Ranjan *
Marc Christopher Rucinski *
Tobin Charles Schilke *
Aaron J. Seyuin *
Valerie Shukovsky *
Flavio Silberberg
Roland Kurt Springer *
Carmine Nick Stengone *
Armen M. Vartanian
James Michael Walden *
David J. Witkowski *
Kirby Wu

CLASS OF 2004
\$144,410
14 percent participation

\$100,000 & above
Jessica Alleman Thache
Crollick Rolph *

\$10,000-\$24,999
Brett Moque Blumenthal *
David A. Wax *

\$5,000-\$9,999
Christopher Warren Brown *
Yong Zhang *

\$1,000-\$4,999
J.C. Barone *
Charles Joseph Bowser III *
Marcie Lea Bowser *
Katie Butler *
Mark Allen Gottlieb *
Svenulrich Kurt Grasshoff *
Bryan Wayne Harmon
Travis Kyle Jordan *
Wilson Li *
Christina Li *
David Carpenter Maier *
Christian Lee Rhodes *

DONORS
Andrew Lange Benioff *
John Campanella
Mark Chin *
Scott Lawrence Christensen *
David C.W. Chu *
Caroline E. Co *
Michael John Fallquist *
Daniel Armin Gruber *
William Joseph Harries *
Shane Carlyn Hughley
Murilo Hyai *
Kelly Ann Johnson-Fallquist *
Jason Matthew Jones *
Andre Luis Pereira Leme
Erin O'Connell Miller *
Mark R. O'Hara *
Curtis William Ohland *
Virendra Romesh Parlikar *
Abra Benson Perrie *
Margarita Anastasia Rossi
Edgar Javier Rubio *
Andrew J. Scirri
Steven Darby Smith *
Joseph Robert Stauff II *
Jason Tauber *
Aaron C. Todd *
Davis B. Tyner
Jonathan Bruce Vervoort *
Paul Michael Von Steenburg
Li Wang *
Russell Kent Zusi *

CLASS OF 2005
\$109,095
48 percent participation

\$25,000-\$99,999
Julien Ruggieri *

\$10,000-\$24,999
Robert Martin Collins *
Philip Allen Garton *

\$5,000-\$9,999
Courtney H. Benenson *
Alan Robert Christensen *

\$1,000-\$4,999
Carmen P. Akella *
Sean Neil Annitto
Judith Cruz-Janney *

Kevin Joseph Doldan *
William Thomas Evans III *
Michael Patrick Ford *
Robert H. Goldenberg *
Yankun Hou *
Blake Howard *
Jill E. Kaiser *
Dennis Dong-Beum Koo *
Christopher Ira Meredith *
Alexis Maffei Montemaggiore *
Dessislava N Petkova *
Othon Correa Da Silva Roitman *
Anthony R. Rossabi *
Kate Landon Rubenstein *
Salli An Schwartz *
Saurabh P. Singh *
Julie K. Song *
Stanley Tao-Hung Sun *
Scott Weiss *
Oliver Wunde *
Sherry Xie *

DONORS
Rick Edward Adams *
Timothy Taylor Alden *
Joseph Michael Amante *
Marsha Melisse Anderson
Seiichiro Araki *
Amy K Arrowsmith *
William Edward Arrowsmith *
Ryan Clark Asay *
Jessica Berg Avery *
Pankaj Ratan Badlani
Girish Bakshi *
Sam P. Baldwin *
Abhimanyu Banerjee
Taro K. Banno *
Jeffrey Becker *
Scott Berger *
Valerie Bouchereau *
Ty Thomas Bretthorst *
Ethan R. Burris *
Luiz Fernando Varga Buzolin *
Rebecca C. Cain *
Sara Elizabeth Cantwell *
Rebecca M. Chambers *
Meredith R. Chavel *
Deborah J. Cheng *
Albert Wai Kuen Chu *
Trey H. Conkling III *
Cory Allan Cox *
Sandra Creamer *
Jenson Samuel Daniel *
Sachin B Das *
Cedric Alexis Delvaux *
Christopher R. Dente *
Stephen Nathaniel DeVos *
Matthew John Dunker *
Carissa Lyn Durham *
Jacob Fahsbender *
Brendan Patrick Farley *
Joshua P. Friedlander *
Christian Frison *

Rod Michael Gallagher *
Herambh Kamalakar Ganpule *
Steven James Giles *
Michael Philip Grant *
Jonathon Jay Grayson *
Tianxin Gu *
Wenli Hao
Carina K. Hayek *
Sandra Fabre Heckinger *
Greg Lawrence Hernandez *
Danny Yeoudan Hsu *
Thomas Hung *
Deborah Ann Iorio *
Ashees Jain *
Ankur Jain *
Puneet Kapoor *
Aidan Keefe *
Brian David King *
Edward Kimball Kostrowski Jr. *
Sunny Kumar *
Michael E. Lee *
Jacqueline Ann Lehneis *
Digby F. Lock *
Matthew W. Loveless *
Ena Lumba *
Rodney Allen Lumpkin *
Marsha Melisse Anderson
Michael Geoffrey Mahon *
Hilary B. Maxson *
Melissa Leigh Moore *
Jamel Andrew Morris *
Marco E. Munoz
Edward J. Nejat *
Nnamdi Terhide Njoku *
Masaharu Ogawa *
David Michael Perry *
Derek J. Pijut *
Chaitali Sudheer Pimpurkar *
Carlos Eduardo Pontes *
Justin Duvall Poser *
Jose Luis Quiroga *
Zachary Orestes Righellis *
Matthew P. Roseedale *
Rebecca C. Cain *
Joseph P. Salsbury *
Daniel Gonzalo Sanchez
Eric Michael Sass *
Kristin Murphy Scherago *
Monica Erin Schmidt *
Chad J. Schmidt *
Douglas K. Schnell *
Daniel Robert Sciortino
Elizabeth Rachel Skibo *
Jesse Soto Jr.
Stephanie Payne Spinola *
Gustavo Alexio Stenzel *
Amy Louise Stepanian *
Thomas E. Strobel *
Alice Su *
Michael C. Su *
Justine Karen Suh *
Jason R. Tagler *
Makiko Tanoue
Selim Targay



Jenny Todenhagen *
 Carl B. Torrey *
 Ken Tseng *
 Viswanath Valluri *
 Bonita S. Voiland *
 Kai Wang *
 Adam Marshall Ware *
 Stephanie Boden Wenstrup
 Jayson Robert Wenstrup
 Daniel James White *
 Joshua B. Whiteley *
 Kemmons Wilson III *
 Lisa Wong
 David Xiao *
 Edward Zelmanovitz *

CLASS OF 2006
\$38,604
19 percent participation

\$10,000-\$24,999
 Shannon I. Collins *

\$1,000-\$4,999
 Hyun J. Chang *
 Justin Grimm
 Alice M. Hsueh *
 Tom Huber *

Edward J. Kim *
 Megan N. Krug *
 Paige P. LeGrand *
 Lee K. Lem *
 Ralph L. Leung
 Igor M. Levin
 Lhney J. Lewis-Steiner *
 Maria D. Liszkay *
 R.J. Lumba *
 Jason M. Milligan *
 James D. O'Hara
 Tyler W. Pratt
 Sean P. Reed *
 Justin R. Reese *
 Rami S. Sabanegh *
 Rahul V. Shrotriya *
 Jason R. Siewert *
 Vicky B. Siewert *
 Brad Stanczak *
 Nat C. Toothaker *
 Shunsaku Tsukamoto *
 Jennifer C. Turner *
 Tomohiro Ukai *
 Elizabeth Wilson
 Laura G. Zerweck *
 George Zhao *
 Jiewen Zhu *

Adja M. Doukoure Amoa
 Giao X. Duong
 Mark A. Eidlin *
 Eric H. Ferguson *
 Lauren B. Fusfeld *
 Noah R. Hager *
 Mohan Iyer *
 Sam Kim *
 Marcus E. Lee *
 Fung Lin
 Robert McCabe *
 Kate McGinnis
 Adrienne G. Melendez-Angel
 Adam S. Mesh
 Victoria J. Molinarolo *
 Chantel Moses-Charles
 Richard S. Newitter *
 Colm M. O'Mara *
 John P. Renehan
 Elissa H. Ryan *
 Alexia B. Salinas *
 Monica C. Saracino *
 John M. Secor *
 Michael W. Seitz *
 Priscilla V. Srbu
 Krishnamoorthy A. Sundaresan *
 Richard J. Tapalaga
 Zachary N. Tofias *
 Cornelia M. Toothaker *
 Johnny M. Vlachakis *
 Mark Wasylechko

CLASS OF 2008
\$14,589
11 percent participation

\$2,500-4,999
 Fahim Ahmed Razzaque *

\$1,000-\$2,499
 Liz Payne Langlois *
 Casey Jay Martin *

DONORS
 Anju Eliza Abraham *
 James Dennis Bride *
 Alexander Phillip Callahan *
 Valerie Chiamaka Chikwendu
 Steve Spencer Claren *
 James Anderson Cook
 Anthony Joseph Figliolini Jr. *
 Jeffrey Paul Fuchs *
 Anahita Gharabaghi *
 Elvis Grgurovic
 Iliia Guergov *
 Satish Chandra Guttikonda *
 Angela Nicole Horstmann
 Liz Donohue Humphrey *
 Amit Kapur *
 Kenneth Kline
 Mohit Kohli *
 Christopher S. Koza
 Melissa Jean Kucharik
 Rohit Kumar *
 David G Marr
 Adrienne Rose Martinez *
 Ian J. McClellan
 Scott Collins McClintock *
 Sean Edward McFadden *
 Ryan Richard Miller *
 Brent John Pycz *
 Atsushi Sato
 Stephen James Sauer
 Michael I Shaman
 Boris Shepov
 Mike Ashley Slowik *
 Srikanth Babu Tummala *
 Bradley Ira Unger
 Diana Villanueva-Pulido
 Kunyu Ken Wang *
 John Jeffrey Wolfrom *
 Rhoda Jin Lyn Yap *
 Nadya Zybko

CLASS OF 2007
\$21,320
14 percent participation

\$5,000-\$9,999
 Erin Daly

\$1,000-\$4,999
 Steven D. Headrick *
 Vishal Jain
 Mai-jing Liao
 Adam C. Liebhoff *
 Emilie S. Liebhoff *
 Zachary A. Rogers *
 Neil Sharma *
 Faisal S. Sheikhzada *

DONORS
 Arize Agumadu
 Christy A. Bensen-Charise
 Lesley R. Blackledge
 John M. Bonhomme *
 Daniel R. Bouza *
 Justin A. Charise
 Ezequiel Chavez Resendiz *
 Jonathan R. Clay
 Madison C. Cuffy *
 Alexandre M. De Latour *

CLASS OF 2009
\$37,937
15 percent participation

\$10,000-\$24,999
 Dino Trevisani

\$5,000-\$9,999
 Kathleen Anne Rohrer *

\$2,500-4,999
 Maggie Chan Jones *
 Stephen M Kapsky

\$1,000-\$2,499
 Harish Chandrasekhar *
 Jeffrey Han-kyoung Cho *
 Damien P. Greenwood *
 Richard Y. Lee *
 Ohsoon Park *
 Keith George Romero

DONORS
 Muqtadar Ahmed
 Nadar Ajiani *
 Jennelle C. Anderson *
 Lisa Goldson Armstrong *
 Roy L. Ashok *
 Che Antonio Cabrerros *
 Joanna Wingse Cheng *
 Amelia Chun
 Todd D. Ciesielski *
 Cody Akira Cleary *
 Bryan T. Conley *
 Ashish Consul *
 Jonathan Mark Dennis *
 Gerard Alonzo Edwards
 Benjamin Russell Fielding *
 Andrea Lynn Findley *
 Eric Jonathan Fish
 Stewart Frey
 Stephen Thomas Gellert *
 Taryn H. Goodman *
 Ravi Gorti *
 Andrew D. Herr *
 Dan Humphrey *
 Michael F. Ilacqua *
 Kelli Laurance Jones
 George W. Joost *
 Florian Kaiser *
 Mika Kanda *
 Linda Kao
 Rohan Kapoor
 Jason Ari Krieger *
 Vikram Malaiya
 Amit Mathur *
 Matthew Ryan Monson *
 Joseph Michael Moschella *
 Krishna Kumar Nair
 Bailey A. Stoler O'Dea *
 Joseph J O'Dea *
 Sarosh Porus Olpadwala *
 Christopher Kim Orzolek *
 Vivek R. Pai
 Kristen Meredith Rainey *
 Kumar Ramansenthil
 Karen Albright Rees *
 Benjamin Val Rollins
 David Roy *
 Chad M. Russolillo *
 Casey Sean Ryan *
 Phillip Oscar James Sieper *
 Dean Elphin Smith *
 Alok Kumar Verma *
 Matthew Charles Wagner *
 Di Wu *

CLASS OF 2010
\$25,181
16 percent participation

\$5,000-\$9,999
 Gregory S. Thomas *

\$1,000-\$2,499
 Shari Elizabeth Aser *
 Noel Christine Fairbanks
 Steven R. Maddox
 David Pisacich *
 Saurin Rajnikant Popat *
 Dheeraj Singal
 Anthony Hunt Van Nice *
 Janto Widjaja *
 Marques E. Zak *

DONORS
 Michael J. Anderson *
 George Anthony Antonak
 Dean John Arnaoutakis *
 David Louis Ronayne Beamish *
 Zachry Galen Brown *
 Catherine Margarita Caicedo *
 Rick Casten *
 Kunyang Chen *
 Benton Christian *
 Patrick Lawrence Chu
 Whitney Devens Church *
 Aeri Chang Cleary *
 Ann Tracy Cole *
 Ryan Cole *
 Nicola Da Roza *
 Claire Dorfman *
 Katie Baines Drossos *
 Lauren Elizabeth Furgione
 Ashley Whitmore Grove *
 Melissa Seyedin Hamilton
 Michael Tracy Harrington *
 Daniel A. Hest *
 Andrew Thomas Julian
 Anthony Jung *
 Jeffrey Val Kauffman *
 Brendan Edward Kelley *
 Tiago Mariante Al Khouri *
 Eunmi Kim *
 Michael Lam *
 Ho Sun Lee
 Michael C. Lee *
 Ryan D. Legg
 Jennifer Xin Li *
 Szu-Ying Eva Lu *
 Derek Edward Mahoney *
 Benjamin F. McLaughlin *
 Lori McMahon *
 Jacqueline Mecca *
 Michael John Merrell Jr. *
 Rajeev Mohan *
 Craig Andrew Morrison *
 Rahul Murty *
 Robert W. Nichols III *
 Susan Rose Nowicki *
 Nathan Przybylo *
 John Chase Robinson *
 Troy Daniel Rovella *
 Aleda Lyon Schaffer *
 Jonathan Chambers Schaffer *
 Bhavesh J. Shah *
 Chakka Sreenivasulu
 Robyn Catherine Stokes *
 Hiroshi Takahashi *
 Dev Talvadkar *
 Piyush Tiwari *
 Pooja Verma
 David Patrick Walden *
 Toby Evan George Weir-Jones *
 Courtney Elizabeth Wilkinson *
 Connie Wong
 John H.T. Yang *

CLASS OF 2011
\$28,591
18 percent participation

\$2,500-4,999
 Jason M. Clifford *
 James Jay Lewis *

\$1,000-\$2,499
 J. Weston Cashman
 Sean Christopher Meakim *
 James Morphis *
 Adeepito Saha *
 Velicia Rosemary Sutton *
 Derek E. Taff *

DONORS
 Sung-Hoon Ahn
 Brian Thomas Alward *
 Yun Bai
 Kenneth Christian Bergami
 Pradeep Raju Bhupathiraju *
 Kim B. Brown *
 Justin Godfrey Brown *
 Josh Brown *
 Dave William Carhart *
 Elicia A. Carmichael *
 Robert Stephen Caylor *
 Stephanie Kay Cheung *
 Adam Michael Conderman *
 Rahul Alex Daniel
 Chiropriya Dasgupta *
 James Michael Dunlap *
 Kelly Dwyer *
 Travis Brent Fairchild
 Roland F. Foss *
 James Gervase Glackin *
 Aaron Godert *
 Yu Gu *
 Hala Hassoun
 Kyle Edmund Helbing
 Matt Houle *
 Wenjing Huang
 Melissa Peddicord Hunter *
 Bruce W. Kahn *
 Deepak Kallakuri *
 Andrew Deller Keen *
 Hongkyu Kim *
 Agata Kostecka *
 Linas Tomas Krisciunas *
 Cara M. Krisciunas *
 Samuel Sun-Yiu Lee *
 Hannah Dupes Lewis
 Charles Tyler Lewis *
 Jonathan Michael Lewis *
 Robin Hong-Yueh Lo *
 Yi Lu *
 LaTranda Martin *
 Kima McCoy
 Adnane Meziane
 Rachel S. Mozdy *
 Charles John Mulligan *
 Elizabeth Starr Mygatt *
 Martin R. Nunnally *
 Shashin B. Patel
 Joseph Charles Pestar
 Derek Ronald Peterson *
 Alex Pi *
 Dana Lynn Price *
 Erin Tuzel Przybylo *
 Ramin Rahbari *
 Rajeeb Ray-Chaudhuri
 Karim Rayani *
 Juliana M. Rodriguez *
 Lauren Samuel *
 Laura Grace Schaffer *
 Alok Singh
 Andrew Dong-Shin Sohn
 Pam Spier *
 Amber Alice Helen Steinhilber
 Morgan Charles Stone *
 Bryan Sun
 Michael Eli Vaughn *
 Jeffrey V. Vernice *
 Kate Chevarley Vong *
 Brianna Moretti Walsh *
 C. Tyler Williams *
 Ali Christen Wolff *
 James Alexander Woodcock
 Elsa W. Yan *
 Sung Hyun Yoon



Bin Zhang
 Jason Zhang
 Zhen Zhou *
 Ling Zhou *

CLASS OF 2012
\$22,632
17 percent participation

\$5,000-\$9,999
 Eric N. Einhorn *

\$2,500-4,999
 Tom J Gormley *

\$1,000-\$2,499
 Tony Daulerio *

DONORS
 Scott O'Brien Akers *
 Mahesh Anantharaman *
 Selina C. Ang *
 Leticia Prado Ayala *
 Sudeep Badjatia *
 Elisa Dobbins Bell *
 Samir H. Bhatt *
 Phil Boyd *
 Katie Taylor Boyd *
 Juan Camilo Cabrera *
 Anya Chang
 Gautham S Chundi
 Matt B. Clifford
 Jeff Cloetingh
 Kira Dietrich Connors *
 Brendan Timothy Costello *
 Will S. Crane *
 Vincent Anthony Curtin
 Roberto Antonio Cusato
 Stephen Howard Cypes
 Nina Deka
 Sabrina N. Dobbs *
 Justin Edward Driscoll
 Robert Joseph Federici
 Giff Foley *
 Mary Foukleva *
 Daniel A. Grabauskas *
 Natalie F. Grillon
 Armine Hakobyan *
 Simmy Jain
 Ingrid M Jensen *
 Dan Keeley
 Nelly Korsun
 Uma Krishnamurthy *
 Christopher Hall Kurdziel *
 Srikumar Gopinath Kuttuva *
 Chris G. Lazzari *
 Linda Hau Yi Lee *
 Tanner Moss Lund *
 Muni Madhhipatla *
 Will Martin *
 Stefanie Levner Martin *

CLASS OF 2013
\$27,489
14 percent participation

\$5,000-\$9,999
 Joseph H. Shin *

\$2,500-4,999
 Colin W. Carty *
 Kunal Chakrabarti *

\$1,000-\$2,499
 Patrick S. George *
 Cara Dorean Petonic *
 Kranthi Kumar Tata
 Effie Wei Wang
 Mngxi Wu *
 Alex Kyung-Yul Yang *

DONORS
 Greg R. Allen *
 Karthic Arunachalam
 Justin Tyler Barclay *
 Ashley Binter *
 Ken E. Bogden *
 Evan N. Charles *
 Emile Gerard Ho-Sing Chin-Dickey *
 Jamie Choi

Melissa Ellen Cianciolo *
 Duncan Cooper *
 Tanicka Decembre
 Jerry Decembre
 Jennifer Delaney *
 Gleb V. Drobkov *
 Lynnette Duenas
 Andrew D Elliott *
 Russell Jason Feldman *
 Robert P. Frisch *
 Diana Ha *
 Daniela K. Hristova-Neeley *
 Zach Jemmott *
 Allan Thomas Koivo *
 Michael Kramer
 Anand Krishnamurthy
 Vincent Lee *
 Kara Eunkyung Lee *
 Michael Li
 Natalie S Lin
 Alejandro Martinez *
 Charlie B. McCulloch *
 Hai-nam Nguyen
 Jun Ning *
 Eduardo Padilla-Sada
 Kawon Park *
 Ljubica Popovic
 Craig Roddy
 Kristin Leah Sapieha *
 Gaurang Gopal Sardana
 Maricela Castillo Schnur *
 Murat Sen
 Farhad F. Shariff *
 Rajan Sriram
 Tom Gaines Stokes
 John B Stott *
 Adam Martin Strauss
 Brian Roger Stuckey *
 Timothy Casey Sullivan
 Omar S. Sultan-Khan *
 Tony C. Tao *
 Nicolas Teboul *
 David James Thompson *
 Margaret Y Tsang *
 Demetri P. Typadis
 Mike T. Weaver *
 Megan Whitman
 Randy A. Wilson *
 Zhen Tim Yang *
 Liz Xiaoming Zhang
 Steven Zhong *
 Sheryl Zhou
 Yi Zhou *
 Jing Zhu *

Class of 2014
\$17,659
15 percent participation

\$1,000-\$2,499
 Jung Eun Choi *
 Lew G. Chua-Eoan *
 Stephen C Crowe *
 Christopher Thomas DeSantis *
 Sarah Hu

DONORS
 Ankit Abhishek *
 Christopher Edmond Allman *
 Cristina Seguro Andre *
 Niru Anisetti *
 Pierre Denis Joseph Auger *
 Hanson Z Boyd
 Charles H Brown
 Michael Jordan Butler *
 Garrett Warshaw *
 Pinaki Saktiprasad Chakrabarty
 Michelle Y. Chen
 Boon Hoe Chin *
 Emerson Chin *
 Inho Cho *
 Antonio Cruz *
 Matthew T De Paolo



Vincent DelPidio
 Ozgur Ozan Eken *
 Alexander Ancher Elboth *
 Mark S. Engstrom *
 Nicholas L. Fritel *
 Derek Yuen-Ho Fung
 David Ganz
 Si Zhu Gao *
 Susan Diane Grinius-Hill *
 Ljubica Popovic
 Stephen Robert Gruendel
 Matthew Harnett *
 Brad V. Hess *
 Charles Hibbs *
 Estelle Y. Hong
 Matthew R Jacobson *
 Abhay Jain
 Chakradhar Reddy Kallamadi *
 Michael Kwok *
 Derek D. LaClair *
 Deuk Kyu Lee *
 Matthew Harris Leighton *
 Yahui Li
 Dhruv Lilaramani *
 Jackie Longner *
 Frank Yifan Chen Lu *
 Julia E. Matsudaira
 Ricky Walter McGuire *
 Pablo Gerardo Mendez
 Joseph P Mohn *
 Christine Marie Monjer
 Kerriann Jolie Murphy
 Aloke Nandy *
 Andreas Nydal *
 Ryan O'Connor
 Chijioko C Okafor *
 Leonardo Pardo *
 Ravi Patel *
 Amol M Patnaik *
 Boris Pavlovic *
 Peter Hong Yi Peng *
 Deborah Birdsall Phillips
 Jonathan Reifer
 Emanuel Rios *
 Frederick David Rollins
 Bryson W. Saez *
 David Stephan Schnur *
 David Michael Schuette *
 Emily Schwartz *
 Channi Singh
 Natoshia Camille Spruill
 Patrick Nathan Starr *
 Louis John Steigerwald *
 Truman Tolefree *
 Rogers Tonda
 Grigorios Tsangaris *
 Jay Tsao *
 Charles H Brown
 Puthita Wacharasin *
 Garrett Warshaw *
 Marcus Welles
 Goreleigh Feil Willis *

CLASS OF 2015
\$22,935
15 percent participation

\$5,000-\$9,999
 Richmond Y Holden *
 Kathryn Kargman Holden *

\$2,500-4,999
 Brian Maurice Horton **
 Kolawole P Ojo *

\$1,000-\$2,499
 Rebecca Luna Robinson *

DONORS

Del Alfred *
 Julie K Altobello *
 Alan Clayton Barnes *
 Dale Beard
 Momo Bi
 Megan M Bowes *
 Joshua A Butler
 Ada wan yin Chan
 Ryan J. Chandler *
 David M Cic *
 Brendan Walsh Condit
 Luc Cousineau *
 Martin James Cummins
 Matthew G Daly
 Justin Price DeBenning
 John Nicholas DeMaio *
 John Deng *
 Katie Rose Dreier *
 Philip Dzwonczyk *
 Kevin Estabillio *
 David Edward Faherty *
 David Sheffield Forsyth *
 Juan David Gil Zuluaga
 Sukhbir Gill *
 Samuel J. Griffiths
 Colin Shengbo Gu
 Peter Raymond Hafner
 Allison J Hamada *
 Eduardo Hanmal
 Joseph Aaron Hintz *
 Scott Thomas Huttleston *
 Arjun Iyengar *
 Dhruv Jain *
 Hongping Alan Jiang *
 Peter J Keenan *
 Louis John Steigerwald *
 Michael Kelly
 Anne E Keyes *
 Vikash Das Khanna
 Paul Jungyun Kim
 Suresh Kolachina
 Kyle A. Kubick *
 Daniel S. Larsen *
 Kelvin K Lau *
 Josie Lee *
 Alexander Li *
 Xiao Ryan Liu
 Bryan Mccauley *
 Lindsay Hayden McCorkle *
 Edmond McGee

Alina Elena Mihai
 Mani Miri *
 Samantha Joffi Ngu *
 Makenna Marie Nielsen *
 Eugenia Perelman *
 Nick Peterson *
 Jon M. Poelma *
 Chelsea Brooke Popkin
 Leonardo A Pozzobon
 John A Reynolds *
 Zachary R Roberts *
 Frank Dominick Rossetti
 Michael John Ryan *
 Steve Ryu *
 Jenette Whittier Saltsman
 Li Shen *
 Spencer Lee Shih *
 Siwat Sienganaoh *
 Sean Smirnov *
 Tyler M Sowell *
 Stanley Sun *
 Michael C Sytsma
 Solomon Seleshi Tesfaye
 Nicholas Tipert
 Chidozie K. Ugwumba *
 Srinagesh Srinivasa Vitthanala *
 Chase W Wheeler *
 Reagan White *
 Matthew Edward Windt *
 Ray Wong *
 Jiajia Xu *
 Jayant Yadav *
 Mary Catherine Damon Zabriskie *
 Yimin (Isabella) Zhang
 Faye Zhenfei Zou *

CLASS OF 2016
\$13,334
12 percent participation

\$1,000-\$2,499
 Indraneel Chatterjee
 Luna Cui *
 Sean Thomas Garner *
 Jennifer L. Garner *
 Anderson F. Reed
 Rahul Shahani *
 Winston Sun *
 James Bradley Wood *

DONORS

Tunde Adeyemo
 Michael Aiyetan
 Brian David Asbill *
 Bradley J. Barie
 Harry C Beck *
 Anton Beckerman *
 Yotam Ben Yehooda
 Justin C Boudrow *
 Matthew Breazzano *
 Joanna Chai
 Steve Chen *
 Tony M. Chen
 Olin Thomas Childress
 Joe SungYeon Cho
 Kyle Chung
 Maria T. Cimilluca
 Brian J. Clinton
 Grace K. Coriell *
 Hunter Louis Diamond *
 Kristen Diane Edwards *
 Femi Faoye
 Rachel Jessica Flynn *
 Evan Joseph Footer *
 Christopher H. G. W. Fricke *
 Bryson Chadwick Garbett
 Jorge Garcia *
 Alexander Healy-Lucciola *
 Sukriti Jain *
 Alexandra Honeywell Jostrom *
 Adam James Kirsch *
 Alessandra Silva Kroeff *



Sanjeev Kumar
 Joseph K Lee
 Zacharie Liman-Tinguri *
 Yuxin Liu
 Andrew P Maia *
 Mariam Majid
 Georgia Maloney *
 Nicholas Marzialis
 Zacharia Mathew *
 Kimberly McClaine
 Michelle H Mccginnis *
 Mauricio Medaets
 Kathleen Bridget Miller *
 Lance Mukoro
 Sunil Kristopher Naria *
 Jamie Niessen *
 William Eric Overbey *
 Robert Michael Reiser
 Mitchell B. Riley
 Alison Rohrs *
 Nathan D. Rooney
 April Michelle Salas *
 Radhika Sangireddy
 Timo Schneider *
 Neil Jitendra Shah *
 Sam Straw *
 Megan Suarez *
 Janna C. Szangolies
 Kay (Zhuojun) Tang
 Tolga Tekin
 Michael Trachtenberg *
 Eric Tremblay
 Doris Ung *
 Amy Wang
 Cherry Ying Xu

CLASS OF 2017
\$114,897
15 percent participation

\$25,000-\$99,999
 Ye Zhang *

\$10,000-\$24,999
 Beth Feldman *

\$1,000-\$2,499
 Katherine Elaine Gerber *
 Dominic J Iacono III *
 Ammad Mahmood *
 Jimmy Raul Noriega *
 Sandeep Shyamsukha
 Tim Williams *

DONORS

Vidur Ahlowalia *
 Ben Andrysick *
 Ryan Scott Armstrong
 Paulo Bachim Gois Manso *
 Douglas Andrew Baerlein *
 Jacquelyn Lee Barrett *
 John A Beasley *
 Frank H. Benzakour *
 Shan Sai Bhaskar *
 Ross Harris Brown *
 Mitchell Daniel Brummer *
 Jonathan Paul Bruss *
 David James Byers *
 Fabrizio Orlando Chaves *
 Ferdinent Cheng *
 Edward Cho
 Brigitta Chow *
 Thevaki T. Chrzanowski *
 Jess D. Cisco *
 Lubka Alexandrova Dagorova *

Satya Ranjan Dutta *
 Timothy Len East *
 Kenneth M Eneboe *
 Brendan William Freeman *
 Anuradha Ganguly *
 Arindam Ganguly *
 Pavel Golukhin *
 Matthew Randall Green *
 Patrick Timothy Grumley *
 Victor Ulises Guerra *
 David Wei Guo *
 David Raymond Harwitz *
 Farzad Hasnat *
 Kenneth Robert Hatcher *
 Timothy Fairweather Higgins *
 Jonathan Ho *
 Jonathan Lawrence Hua *
 Kendall Drew Jakes *
 Sam Jana *
 Joshua Jefferies *
 Geoffrey Ide Johnson *
 Jay A Joshi *
 Karan Kapoor *
 Vincent K Kapur *
 Samrat Karak *
 Bharat Ravi Kaul *
 William Herman Ketelhut *
 Jonathan Jun Kim *
 Felipe Grando Kroeff *
 Matthew James Langton *
 Brett Lester *
 Kelly O'Bryan Levison *
 Jefferson Tsun Shin Li *
 Nat Mahapant *
 Michael Aaron Marcus *
 Jessica Lowery McAuliffe *
 Katherine C McGuire *
 Jean Moirez *
 Michael James Muldoon *

Anthony Mulira *
 Debojit Nayak *
 Andrew Reiley O'Connor *
 Jessica Ogonor *
 Alison Ongvorapong *
 Gim-i Pai
 Mandy Pan *
 Sam Panini *
 Jaimie Park *
 Victor Ulises Guerra *
 Anna Poplasky *
 Alexander Nicholas Prounis *
 Ji Qi *
 Matthew Quadros *
 Melissa Ann Rodriguez *
 Srinath Sampathkumar *
 James Sawyer *
 Tim Schaap *
 William Searle *
 Jihan Shang
 Lawrence Slocum *
 Alexa Ing Stern *
 Robbins Taylor *
 Anthony Thomas *
 Schuyler Lee Thompson *
 Jessica Tracey *
 David Tse *
 Akshay Umashankar *
 Eric Varin *
 Andrew Witmore Vittetoe *
 Michael Westwood *
 Connor Bruce Stewart Wienberg *
 Shichang Yin *
 Wayne L Yu *
 Charles Allard Yukevich *
 Eva Zhang

Cayuga Society Members

The Cayuga Society honors friends and alumni who have made us aware that they have established planned gifts for Cornell or have provided for Cornell in their wills. Founded in 1993, the Cayuga Society has no minimum gift level. Membership is lifetime and complimentary. Cayuga Society members listed below are Johnson alumni who have included Cornell as a beneficiary of their gifts and have given us permission to list their names. We are also pleased to share the names of Johnson's generous non-alumni friends who have designated Johnson as a beneficiary of planned gifts.

Please note: If you'd like your gift to benefit Johnson, please specify in your will, estate plan or appropriate beneficiary form that you would like to direct your support to the Samuel Curtis Johnson Graduate School of Management at Cornell University.



The following lists reflect information current as of June 30, 2018.

Hirschel B. Abelson '55, MBA '56 & Elaine S. Abelson '57
 Michael R. Abend, MBA '84
 Richard Burnett Ahlfeld '68, MBA '70
 John Edward Alexander '74, MBA '76 & Elaine Mead Alexander '77
 Jillian Alexander, MBA '96
 Martin V. Alonzo Jr., MBA '80
 Jerome Alpern '49, MBA '50 & Enid L. Alpern '47
 Robert Charles Andolina, MBA '86 & Laura Call Andolina '78, MBA '86
 Thomas R. Angear, MBA '63
 Robert Armstrong III '57, MBA '59 & Sandra S. Armstrong '55
 Edward F. Arps '55, MBA '57 ^ & Paula H. Arps '56
 Stephen B. Ashley '62, MBA '64 & Janice G. Ashley '96
 Reginald M. Ballantyne III, MBA '67
 Adam S. Barabell '00, MBA '11
 Brit J. Bartter MS '77 & Marilyn M. Bartter '69
 Alan Bates, MBA '86 ^ & Elizabeth Vigsnes Bates
 Roy E. Bell Jr., MBA '50 ^
 William M. Bellamy Jr., Esq. '53, MBA '58, JD '59 & Nancy Bellamy
 Steven L. Benjamin '80, MBA '82 & Sheri Revel Benjamin
 Jeffrey F. Berg '79, MBA '81 & Debra Paget
 Jay R. Bloom '77, MBA '78 & Eileen Debra Bloom
 Walter W. Buckley Jr. '60, MBA '62
 W. Stewart Cahn MBA, '63 & Sandra Cahn
 Robert C. Camp Sr. '58, MBA '60 & Marjorie N. Smart '57
 Roberto Cañizares '71, MBA '74 & Gail Anderson Cañizares '75
 Randall C. Chafetz, MBA '85
 Barry H. Chalfant, MBA '77
 Roderick Gong-Wah Chu, MBA '71
 Emil T. Cipolla '60, MBA '63
 Thomas J. Clark '63, MBA '64 & Nancy Williams Clark '62
 Dan Joseph Cohrs MS '82
 Charles B. Colagiuri '92, MBA '02 & Elizabeth L. Colagiuri '92
 G. Walton Cottrell '61, MBA '63 & Jean Springer Cottrell '63
 Robert A. Cowie '55, MBA '57 & Vanne S. Cowie '57
 Greg M. Crowe '61, MBA '63 & Carol A. Crowe
 Frank E. Cuzzi '61, MBA '64
 Jane Cytryn, MBA '01
 Catharine Deely, MBA '81
 Charles D. Delsanter '62, MBA '64 ^ & Kathy Delsanter '63
 Gordon R. Dennis '53, MBA '57 & Mary Dennis '57 ^
 Archer B. des Cognets '57, MBA '60 ^ & Carol T. des Cognets '60
 Eric S. Dickman, MBA '75
 Paul H. Dude, MBA '69
 Michael J. Durham, MBA '77
 Robert R. Dyson MBA '74
 Richard M. Eddy '56, MBA '58
 Douglas R. Ehmann '79, MBA '81 & Francesca Mastanduno Ehmann '81
 Anne Evans Estabrook '65, MBA '66 & Kenneth Lacey Estabrook '46, LLB '51 ^
 Robert Gary Falter, MBA '76
 William S. Field '51, MBA '53 ^ & Marilyn Field
 David B. Findlay Jr. '55, MBA '57 ^ & Mary E. Findlay
 Robert Fish Esq. '68, MBA '70, JD '71 & Marian C. Fish '69
 Albert Fried Jr. '52, MBA '53
 Lance Stewart Gad Esq. JD '70, MBA '71
 Lee C. Garcia, MBA '69
 Erwin P. Geiger '53, MBA '54 & Marcia D. Geiger
 Robert S. Gellert '63, MBA '65 & Marilyn L. Gellert
 Deborah S. Gellman '75, MBA '82
 Andrew S. George, MBA '84 & Amy J. George MBA '84
 Michael J. Gerling '76, MBA '77 & Barbara Gerling '77
 Paul J. Gerwin '51, MBA '52 ^ & Marie M. Gerwin

Jerome F. Goldberg Esq., MBA '62, JD '64
 William G. Gonzalez, MBA '66 & Shirley A. Gonzalez ^
 Ernest F. Grant '51, MBA '52
 Calvin A. Graziano '53, MBA '54 & Diane J. Graziano '53
 George D. Hano '51, MBA '52 & Diane C. Hano
 James N. Hauslein '81, MBA '84
 Joe D. Henninger '56, MBA '58 & Suzanne D. Henninger '57
 Victor Hershman '47, MBA '49 & Maria G. Hershman ^
 David L. Hester, MBA '84 & Karen Jannetti Hester MBA '84
 Jonathan M. Hinebauch '62, MBA '67
 Brian D. Holden, MBA '93
 Susan K. Holmes, MBA '91
 Michael C. Jaeger, MBA '93
 Charles Lawrence Jarvie '58, MBA '59 & Janet A. Jarvie '58
 Jamia Christine Jasper, MBA '97
 Thomas Maurice Jones Esq., MBA '71, JD '75
 Steven E. Kane '72, MBA '73 & Jacqueline Kane
 Jonathan M. Kaplan '73, MBA '74 ^ & Michelle Witt Kaplan
 Bernard A. Kershner, MPA '64 ^ & Bonnie Kershner
 Robert E. Killian '75, MBA '77
 Ronald E. Kramer, MBA '57 & Selma Edystone
 Edward M. Krech Jr. '58, MBA '58 ^ & Joan Elise Krech '56
 Steven R. Kruse & Nell Cady-Kruse '83, MBA '85
 George D. Landew '52, MBA '57 & Eleanora B. Landew ^
 Ross P. Lanzafame '77, MPS '79
 Alan Remy Leist, MBA '11
 Clay B. Lifflander '84, MBA '86 & Susan A. Lifflander
 Karen Lim '93, MBA '02
 Mingui Lin, MBA '00
 Robert M. Littauer '70, MBA '72 & Marlynn L. Littauer '71 ^
 Barbara Ann Lougee, MBA '92
 Joan L. Luft, MBA '91
 Donald M. Manson '69, MBA '71 & Lan Manson
 Dan J. Mansoor '79, MBA '80 & Joyce A. Rothschild '80
 Robert P. Marangell '70, MBA '71 & Ann Marangell
 Randall C. Mathieson Esq., MBA '74, JD '75
 Joe R. McAfee '63, MBA '66 & Nancy Cooke McAfee '63
 William H. McAleer '73, MBA '75 & Colleen M. McAleer '74
 Daniel Church McEwen Crabbe '60, MBA '62
 Spencer Joseph McMurray, MBA '77
 David W. Meehl '72, MBA '74
 William G. Mennen III MS '81
 Robert H. Metcalf, MBA '61 & Katie Metcalf
 John Cameron Metz '77, MBA '79
 John G. Miers '66, MBA '68 ^ & Mary L. Miers '66
 David L. Miller '87, MBA '88
 Frederic Raymond Miller, MBA '78 & Mary Ann K Miller
 Stephen T. Mong '92, MBA '02
 Craig Monsell & Elizabeth G. Monsell, MBA '81
 Jeffrey J. Moran, MBA '97 & Teri F. Moran MBA '97
 James C. Morgan '60, MBA '63 & Rebecca Q. Morgan '60
 Jim E. Morrow '57, MBA '64 & Faith Morrow '58
 James F. Mrazek, MBA '64 & Ann A. Mrazek '65
 Angela Kaya Mwanza, MBA '00 & Todd A. Blanke GR
 Michael D. Naumes, MBA '72
 John P. Neafsey '61, MBA '63 & Rilla B. Neafsey
 Howard A. Needleman '68, MPS '75
 Peter J. Nolan '80, MBA '82 & Stephanie J. Nolan '84
 David M. Northern, MBA '73 & Francoise R. Northern
 A. Leonard Nusbaum, MBA '60
 Frank J. O'Connell '65, MBA '66 & Barbara S. O'Connell
 Ryan M. Oettinger '98, MBA '04
 Jeffrey P. Parker '65, MBA '70 & Julie Watkins Parker
 Robert T. Patterson '65, MBA '67 & Kathy E. Patterson '65
 Roy R. Payne Jr. '52, MBA '53
 William D. Pearce, MBA '92 & Karen M. Pearce '85
 Francisco Pedraza '55, MBA '57 & Sarah Dyer Pedraza '56
 Michael S. Pendergast III '70, MPA '72

Kent Stephen Peterson, MBA '78
 David H. Phares '76, MBA '80
 Michael Terrell Pope '69, MBA '73
 John S. Priedeman '55, MBA '57 ^ & Maryellen Priedeman '56
 Donald E. Read '50, MBA '53 & Virginia C. Read
 Paul J. Regan Jr. '62, MBA '65
 Marc L. Reisch '77, MBA '78 & Rosemary Reisch
 William T. Reynolds '51, MBA '55 ^ & Emily Reynolds
 Neil K. Robertson, MBA '62
 Robert D. Rock, MBA '78
 John Barker Rogers III '45, MBA '50 ^
 Michael Stephen Rolband '80, MBA '82
 Jean F. Rowley '54, MBA '56 & Elizabeth E. Rowley
 Paul D. Rubacha '72, MBA '73
 Stephen Russell '60, MBA '61 ^ & Livia Klain Russell
 John D. Ryan, MBA '64
 Glenn H. Sacra '52, MBA '54 & Shirley Cole Sacra ^
 Peter A. Salinger '66, MBA '68 & Ruth Dritch Salinger '67
 Nelson Schaenen Jr. '50, MBA '51 & Nancy S. Schaenen
 Mark W. Schofield, MBA '75
 Mel H. Schonhorst, MBA '94
 Timothy J. Sheldon & Joan M. Bryan, MBA '92
 Valerie J. Shey, MBA '98
 Stephen R. Silver, MBA '91
 Benson Jay Simon '59, MBA '62 & Mary Ellen Dahlen Simon GR
 Peter C. Simpson GR & Penny S. Mills, MBA '82
 Corte J. Spencer MPA '71
 Robert S. Spencer '68, MBA '70 & Barbara S. Spencer '69
 Robert W. Staley '57, MBA '59 & Elizabeth C. Staley '60 ^
 Robert C. Stevens ^ & Jane Knauss Stevens '45, MBA '48 ^
 Terence H.F. Stewart, MBA '63
 Robert M. Tanenbaum '54, MBA '55 ^ & Carol C. Tanenbaum
 Gligor A. Tashkovich '87, MBA '91
 Robert M. Temkin '51, MBA '53 & Sandra C. Temkin '55 ^
 Lawrence A. Terkel '69, MBA '70 & Susan N. Terkel '70
 Christopher D.N. Thomas, MBA '93
 Gerald Francis Toth Jr., MBA '73
 Robert F. Tutchener, MBA '01
 Frederick C. Twichell, MBA '61
 Richard F. Tyler GR
 Wim Vandenhoeck, MBA '94 & Mary E. Sullivan, MBA '94
 Jay Irwin Vlock '47, MBA '48 & Gail Brekke
 Jay Scott Walker '77 & Eileen McManus Walker '76, MBA '78
 Richard A. Walter, MBA '52 & Joan M. Walter
 David C. Waring, MBA '80
 Stuart Warshauer '53, MBA '54
 Robert A. Warwick Esq., MBA '72, JD '73
 Robert B. Weiss, MBA '70 & Elizabeth Jane Weiss
 Harlan R. Wengert '49, MBA '50 ^ & Nancy N. Wengert '48
 William S. Wesson '51, MBA '54 ^ & Janet H. Wesson
 Jay O. Yedvab MPA '62
 Stephen R. Young, MBA '68 & Barbara S. Young GR ^
 Igor C. Zakoworotny, MBA '77 & Cindy Zakoworotny
 Anthony M. Zazula '77, MBA '78

If you'd like further information about the variety of planned gifts that can provide for your retirement and your family in tax efficient ways, contact Joy Chamandy at joy.chamandy@cornell.edu or 607-254-8720 for more information.

EXTERNAL RELATIONS Expanding Corporate and Foundation Engagement



The Cornell SC Johnson College of Business External Relations team unites the strengths of Cornell's three business schools to engage with corporations and foundations to enhance collaboration and innovation across industries. This past academic year, Johnson faculty and alumni participated in several initiatives, while Johnson MBA students have benefited from expanded engagement with top companies and industry leaders. To learn more about how to partner with External Relations, contact Jennifer Mayo at js372@cornell.edu or 607.255.3101.

Digital Transformation Summit 2017

Leaders from a myriad of industries gathered to discuss how digital technology has challenged and transformed their companies at the inaugural Digital Transformation Summit. Held at the Cornell Tech campus on Roosevelt Island in New York City in December 2017, the summit explored how digital disruption will transform every sector from financial services to healthcare and education. Attendees participated in breakout sessions and attended lectures by industry experts on topics such as artificial intelligence and data analytics.

First Annual Investment Portfolio Case Competition (IPCC)

In March 2018, the Parker Center for Investment Research launched a new Investment Portfolio Case Competition (IPCC). Overseen by the Parker Center's Lakshmi Bhojraj, executive director, and Scott Stewart, faculty co-director, the IPCC creates awareness of portfolio management careers at the university and facilitates students' networking and recruiting opportunities with sponsoring firms. The competition was designed to promote analysis and investment strategy development in private wealth, retirement and endowment/foundation asset management, portfolio construction, and risk management.

Faculty Immersion San Francisco Tech Trek

Several Johnson faculty members and Johnson alumni joined college faculty in a three-day visit to San Francisco's Silicon Valley this past spring. The purpose of faculty immersion treks is to give faculty an in-depth look into industries, build contacts, and visit cutting-edge companies. Faculty visited a number of tech-focused organizations like Facebook and Airbnb.

Executive in Residence

Bob Lord, IBM's chief digital officer, was the Cornell SC Johnson College of Business inaugural Executive in Residence. Lord and a team of executives from IBM spent a day on the Ithaca campus meeting with students, faculty, and senior leadership from the college and university. The executives participated in a class project and spoke in a Johnson MBA class. The day ended with a reception for new hires and interns at the Johnson Museum. This year, IBM made 103 offers to Cornell students.



Community Engagement

Since September 2017, the external relations team has actively collaborated with the City of Ithaca to hold LEADBold, a professional program to enhance public engagement by sharing the resources of Cornell professors with the local community. Held at the Tompkins County Public Library, LEADBold, which stands for "learning, engaging, anticipating, demonstrating boldly," is a pro bono professional development program for individuals employed within the Ithaca and Tompkins County area to enhance their learning and knowledge.

30th Annual Lewis H. Durland Memorial Lecture

Daniel A. D'Aniello, co-founder, chairman emeritus, and member of the executive committee and board of directors of The Carlyle Group, delivered the 30th Annual Lewis H. Durland Memorial Lecture, Johnson's annual flagship executive speaker event in March, 2018. A magna cum laude graduate of Syracuse University and former U.S. Navy officer, D'Aniello shared his background and experiences that led to the rise of The Carlyle Group — one of the world's largest investment firms — and his philanthropic vision.

Executive Education Leadership Sessions

David Wooten, associate dean for diversity and inclusion and chief diversity officer, spoke at The Estée Lauder Companies (ELC) inaugural Global Inclusion & Diversity Summit in March 2018. The two-day summit brought together business leaders and experts from around the world. With the goal of cultivating collaboration around ELC's core values of inclusion and diversity, the summit covered topics ranging from diversity in the beauty industry to broader challenges such as unconscious bias and allyship. In his remarks, Wooten spoke about adapting to a changing market, citing how Cornell's experiential learning opportunities allow students to develop a global mindset: "We take students from everywhere and prepare them to lead anywhere."

In May 2018, External Relations organized an executive leadership team-building and strategic planning ideation session for the National Hockey League (NHL). The purpose of the four-day event was for executives to map future strategic directions in the areas of increasing social impact, growing the sport globally, and in strengthening legislative affairs and initiatives. During the sessions, senior executives, guest speakers, and strategic planning facilitators worked individually and together to better understand the changing landscape and map and create their future.

In attendance was NHL Commissioner Gary Bettman '74 who expressed his thanks to the Cornell SC Johnson College of Business for hosting this important event.

Executive Education and Industry Partnerships

The 2017–18 academic year was the first full fiscal year for Cornell Executive Education, which integrated executive education programs at Johnson, Hotel, and Dyson under the Cornell SC Johnson College of Business. Uniting the strengths of the three programs, Cornell Executive Education was very successful as a strategic growth driver for impact, outreach, and revenue. With offerings in open enrollment programs (Professional Development Program, General Managers Program, and Food Executive Program); custom programs (organizational education offerings); and online programs (delivered in partnership with eCornell), Cornell Executive Education saw a 34 percent growth this fiscal year. The program engaged with global corporations such as Amazon, Hilton, Marriott, GE, KPMG, and SC Johnson on customizing solutions for their leaders. The open enrollment programs continued their history of industry-standard offerings for hospitality and food management leaders from around the world. The online programs area saw very strong growth with expanded faculty offerings through eCornell and substantial increase in the number of blended-learning offerings as part of customized solutions. Devin Bigoness, executive director of custom programs, says, "We are excited about the past performance and growth of Cornell Executive Education as a global outreach area for the college and imagine great possibilities for the future."

Expanding International Engagement

The external relations team is collaborating with Vingroup, Vietnam's largest property developer, in establishing a world-class teaching and research institution, VinUniversity. The campus for this private, nonprofit university will break ground in the Gia Lam urban area of Hanoi, Vietnam. Cornell SC Johnson will provide faculty resources as needed from across Cornell, particularly those related to business and engineering. In addition, it will provide support to Vingroup in the areas of administration, curriculum development, and faculty recruitment, critical for the formation of the new university.

The college's external relations program has also joined the Mastercard Foundation Hanga Ahazaza initiative, which is dedicated to increasing economic opportunities for youth in Rwanda while enhancing access to financial services and training so small tourism and hospitality sector enterprises can expand. Cornell SC Johnson was awarded a five-year partnership to train young Rwandans age 16–35 in the hospitality industry. In collaboration with eCornell and Cornell SC Johnson's executive education program, this new initiative will focus on various content areas, including hotel operations, service, leadership, financial management, marketing, and revenue management, which will be taught in a combination of online courses and live, virtual, synchronous events with faculty. Six hospitality vocational trainers will attend the PDP program each summer for the next five years. The grant also provides for research collaboration with our faculty.

Volunteer Leadership

July 1, 2017- June 30, 2018

ADVISORY COUNCIL

Barry W. Ridings, MBA '76, Chair

Antonio M. Alvarez III, MBA '91
Michael E. Anderson '77
John V. Balen, '82, MBA '86
Brit J. Barter, MS '76, PhD '77
David J. Breazzano, MBA '80
Lauren J. Brisky, MBA '75
Edward T. Calkins, MBA '94
Roberto Cañizares '71, MBA '94
Ann E. Darby, MBA '79
Katherine P. Ward Feld, MBA '82, JD '83
Dan Friedberg, MBA '87
Linda C. Giuliano, MBA '02
R. Douglas Henderson '80, MBA '88
Andrew W. Horrocks, MBA '92
Sudesh N. Mariappa '82, MBA '74
Angela Kaya Mwanza, MBA '00
Adele C. Oliva, MBA '93
Roy H. Park, Jr., MBA '63
Marmeline M. Petion-Midy '95, MBA '00
Carlos R. Quintanilla, MBA '80
Marc L. Reisch '77, MBA '78
Byron C. Roth, MBA '87
Julien Ruggieri, MBA '05
Meredith Ryan-Reid, MBA '07
Demir Sabanci, MBA '99
Luis C. Sarmiento, MBA '85
Rebecca Shaghalian Larkin, MBA '98
Philip A. Shearer, MBA '79
Arthur Snyder III, MBA '79, MEng '80
Robert T. Symington, MBA '92
Michael H. Train, MBA '91
Dino Trevisani, MBA '09
Shyam Venkat, MBA '85
Mark L. Wilson '79, MBA '80

STUDENT REPRESENTATIVES

Lavan Kalaichelvam, MBA '18
Ashley Kimery, MBA '18
Dina McAfee, MBA '18
Andy Rudd, MBA '18
Ting Zhou, MBA '18

EMERITUS MEMBERS

as of June 30, 2018

Hirschel B. Abelson '55, MBA '56
John Edward Alexander '74, MBA '76
Randy Lee Allen '68
Thomas R. Angear, MBA '63
Jeffrey F. Berg '79, MEng '80, MBA '81
Robert T. Blakely III '64, MBA '65
Jay R. Bloom '77, MBA '78
Douglas B. Brent, MBA '86
Randolph B. Brown '84, MEng '85, MBA '86
Richard D. Bulman '56, MBA '57
Nell Cady-Kruse '84, MBA '85
Randall C. Chafetz, MBA '85
Anand Chandrasekher '86, ME '87, MBA '88
Michael E. Chen, MBA '85
Joseph Cherian, PhD '93
Roderick G. W. Chu, MBA '71
Robert A. Cowie '56, MBA '57
Greg M. Crowe '62, MBA '63
Michel-Marc Delcommune, MBA '76

Kenneth T. Derr '58, MBA '60
Robert R. Dyson '68, MBA '74
Lewis M. Eisenberg, MBA '66
Anne Evans Estabrook '65, MBA '66
Mary C. Falvey '63
Lisa K. Fernow '79, MBA '84
Jack M. Ferraro, MBA '70
Albert Fried Jr. '52, MBA '53
Amy J. George, MBA '84
Byron E. Grote '76, PhD '81
James N. Hauslein '81, MBA '84
Daniel R. Hesse, MBA '77
Jane M. Hutterly, MBA '76
Charles L. Jarvie '58, MBA '59
J. Michael Johnston, MBA '89
Jeffrey Marx Kabel, MBA '97
Karen Rupert Keating '76
William J. Kidd '63, MBA '64
Ronald E. Kramer, MBA '57
Alan M. Krause '52, MBA '53
Eli Manchester Jr. '53
Richard A. Marin '75, MBA '76
William H. McAleer '73, MBA '75
Thomas H. Mulligan '73, MBA '77
John P. Neafsey '62, MBA '63
Frank J. O'Connell '65, MBA '66
J. Roger O'Neil, MBA '61
Jeffrey P. Parker '65, MEng '66, MBA '70
Robert D. Redmond, MBA '80
Henry P. Renard '54, MBA '55
Eugene A. Renna, MBA '68
Andrew T. Rudd
Hernan Saenz, MBA '98, MILR '98
Nelson Schaenen, Jr. '50, MBA '51
Richard Gordon Schneider '70
Helen Shan, MBA '93
Rick G. Sherlund '77, MBA '78
George S. Slocum '62, MBA '67
Robert W. Staley '57, BME '58, MBA '59
Patricia Carry Stewart '50
Jan H. Suwinski '64, MBA '65
Paul R. Tregurtha '58
Karel C. Vinck, MBA '71
Jeffery J. Weaver '86, MBA '90
Sanford I. Weill '55
Joseph T. Wilson, Jr., MBA '86

DEAN'S LEADERSHIP COMMITTEE

Ram S. Akella, MBA '03
Selina C. Ang, MBA '12
Martin V. Alonzo Jr., MBA '80
Shari Elizabeth Aser, MBA '10
Kristina C. Bangs '83, MBA '89
Feidhlim P. Boyle, MBA '01
Lauren J. Brisky, MBA '75
Steven M. Bunson, MBA '84
Richard I. Caplow '81, MBA '86
Rob E. Claypoole Jr. '94, MBA '03
Christopher Cramer, MBA '98
John F. Dougherty III, MBA '09
Eric N. Einhorn '92, MBA '12
Dan Friedberg, MBA '87
Paul C. Friedland, MBA '71
Gregory G. Gatta '97, MBA '12
Amy J. George, MBA '84
Andrew S. George, MBA '84
Linda C. Giuliano, MBA '02
Gordon J. Goetzmann '86, MBA '91

Tom J. Gormley, MBA '12
Brian W. Hanse, MBA '83
R. Douglas Henderson '80, MBA '88
Allison Satter Hill '93, MBA '14
Kathryn Kargman Holden, MBA '15
Richmond Y. Holden, MBA '15
Mary Ellen Howe '76, MBA '77
James L. Hudak, MBA '90
Matthew E. Jones, MBA '09
Thomas Maurice Jones, MBA '71, JD '75
Simon Krieger '76, MBA '77
Marie Layton, MBA '89
Wade Layton, MBA '89
John Lundquist, MBA '04
Matthew D. McCabe, MBA '12
Frederic R. Miller, MBA '78
James David O'Hoppe, MBA '04
J. Roger O'Neil, MBA '61
Lynda Aalpoel Riley, MBA '85
John S. Roscoe '85, MBA '90
Anthony R. Rossabi, MBA '05
James A. Rowan Jr. '70, MBA '72
Burton T. Sheaffer, MBA '92
Joseph H. Shin, MBA '13
John F. Sweeney, MBA '93
Gregory S. Thomas '94, MBA '10
Kena E. Thompson '93, MBA '98
Michael J. Thompson, MBA '98
Peter J. Valenti III, MBA '92
Dwight E. Vicks III '84, MBA '91
Michael S. Walsh, MBA '75
Frederick A. Watkins, MBA '65
Scott Weiss '00, MBA '05
Mark L. Wilson '79, MBA '80, *DLC Chair*

REUNION VOLUNTEERS

Alan M. Krause '52, MBA '53
Thomas S. Loane '67, MBA '68
Richard H. Marks '67, MBA '68
Frederic Raymond Miller, MBA '78
Brian William Hanse, MBA '83
Solange L. Charas, MBA '88
Martin E. Garrett, MBA '88
Heather L. Guild, MBA '88
David H. Lesser '87, MBA '88
David M. Rodgers, MBA '88
Sriram Sivaram, MBA '93
John F. Sweeney, MBA '93
Marvin T. Chang, MBA '98
Vidur Luthra, MBA '98
Anupendra N. Sharma, MBA '98
Michael J. Thompson, MBA '98
Adam Reed Fitzner, MBA '03
Laura C. Georgianna, MBA '03
Alexander Philip Callahan, MBA '08
Liz Payne Langlois '01, MBA '08
Keara S. Everdell '01, MBA '13
Patrick S. George, MBA '13
Nora Hansanugrum, MBA '13
Bob Hatanaka, MBA '13
Cara Dorean Petonic, MBA '13
Joseph H. Shin, MBA '13
Sam Van, MBA '13
Charlotte Lee, MBA '13
Mike Zani, MBA '13



The Class of 1993 won Reunion's Attendance Cup with approximately 60 members returning to campus. John Sweeney, MBA '93 received the award on behalf of the class from Dean Nelson.

JOHNSON ALUMNI CLUB LEADERS

DOMESTIC CLUBS

Arizona

President: Henry Hirvela, MBA '81

Atlanta, GA

President: Alejandro Figueiras '87, MS '88, MBA '89

Austin, TX

Contact: Dave Walden, MBA '10

Boston, MA

President: David Pisacich, MBA '10
Board Member: Drew Schneller, MBA '94
Board Member: Andy Rubin, MBA '09
Board Member: Olivia Dan, MBA '11

Charlotte, NC

President: Brett Blumenthal, BAR '96, MBA '04

Chicago, IL

Co-President: Elliot Kadar, MBA '09
Co-President: Mimi Li, MBA '13

Dallas, TX

Co-President: Philip Kelton, MBA '00
Co-President: Ben Peterson, MBA '15

Denver, CO

President: Miles Graham, MBA '08

Finger Lakes Region, NY

Co-President: Thomas Schryver '93, MBA '02
Co-President: Steve Headrick, MBA '07

Florida

President: Louis Troccoli, MBA '11

Houston, TX

President: KP Jonnalagadda, MBA '14
Vice President: Nadine Thornton, MBA '16, JD '16
Advisor: Rodrigo Tejada, MBA '13

Maine

President: Shaun Hawkins '88, MBA '94

New York City

President: Dana Price, MBA '11
Board Member: Maggie Chan Jones, MBA '09
Board Member: Selina Ang, MBA '12
Board Member: Dov Marmor, MBA '17
Board Member: Siwat Siengsanaoh, MBA '15
Board Member: Mike Anderson '98, MBA '10
Board Member: Lisa Bonk, MBA '11
Board Member: Erica Laudon, MBA '04
Board Member: Marques Zak, MBA '10
Board Member: Alexa Stern, MBA '17
Board Member: Morgan Jones, MBA '15
Board Member: Kendall Drew Jakes, MBA '17
Board Member: Margie Sung, MBA '90
Board Member: Alexia Burnett Salinas, MBA '07

Philadelphia, PA

President: Cara Petonic, MBA '13

Portland, OR

Contact: Heather Kientz, MBA '99

Princeton, NJ

Co-President: Matthew Kempler, MBA '02
Co-President: Anuradha Ganguly, MBA '17
Co-President: Chris Knerr, MBA '02

Rochester, NY

President: Donna Spinella '78, MBA '86

Salt Lake City, UT

Contact: Devin Thorpe, MBA '93

San Diego, CA

Board Member: Galen Beers '02, MBA '10
Board Member: Lew Chua '86, MBA '14
Board Member: Abby Rothwell, MBA '10

San Francisco/Bay Area

President: Richa Sood, MBA '12
Board Member: Rishi Sood, MBA '12
Board Member: Boris Pavlovic, MBA '14
Board Member: Prakash Nagpal, MBA '00

Santa Barbara, CA

Contact: Catherine Caicedo, MBA '10

Seattle, WA

President: Ankit Dhawan, MBA '16

Southern California

President: Pam Chen, MBA '98
Vice-President: Melika Jahangiri, MBA '17
Board Member: Marcus Detry, MBA '04

Washington, DC

President: Kenyattah Robinson, MBA '06

Wisconsin

President: Fabrizio Chaves, MBA '17

INTERNATIONAL CLUBS

Australia

President: James Hay, MBA '93

Alberta, Canada

President - Calgary: Freddy Litwiniuk, MBA '17
President - Edmonton: Darielle Corsaro, MBA '17

Brazil

Co-President: Jose De Sa, MBA '94
Co-President: Andre Leme, MBA '04
Co-President: Carlos Braga, MBA '03

Chile

President: Luis Larrea, MBA '16

China

President: Geoffrey Lim, MBA '00
Vice President: Samuel Lee, MBA '11
Co-President - Beijing: Charlotte Ye, MBA '00
Vice President - Beijing: Fang Liu, MBA '09
Co-President - Hong Kong: Karin Chu, MBA '11
Vice President - Hong Kong: Anya Chang, MBA '12
Vice President - Hong Kong: Shania Chien, MBA '09
Club Officer - Hong Kong: Eva Lu, MBA '10
Club Officer - Hong Kong: Ada Chan, MBA '15
Club Officer - Hong Kong: Ray Wong, MBA '15
Club Officer - Shanghai: Songchun Liang, MBA '09
Club Officer - Shanghai: Gavin Zhang, MBA '10
Club Officer - Shanghai: Zhou Zhen, MBA '11

France

President: Bruno Vivet, MBA '02

India

President: Sandiip Bhammer, MBA '04

Ireland

President: Justin O'Keeffe, MBA '02

Israel

President: Tamar Shen-Orr, MBA '10

Italy

President: Ludovico Denza, MBA '10

Japan

President: Amane Nakashima, MBA '89

Mexico City, Mexico

Co-President: Hernando Guzman, MBA '07
Co-President: Juan Duarte, MBA '06
Co-President: Christian Hernandez, MBA '06
Co-President: Juan F. Jimenez, MEN '02, MBA '06
Co-President: Estefan Ramierz, MBA '11

Monterrey, Mexico

Victor Naranjo, MBA '17
Nadia Rivera, MBA '17

New Zealand

Mingui Lin, MBA '00

Norway

Co-President: Rami Sabanegh '99, MBA '06
Co-President: Alexander Ancher Elboth, MBA '14

Peru

President: Oscar Corpancho, MBA '12

Singapore

President: Victoria Chen, MBA '10
Co-President: Matthew Shear, MBA '10
Board Member: Nadar Ajlani, MBA '09
Board Member: Joanna Cheng-Ajlani '04, MBA '09

South Korea

President: Chulyong (Charlie) Cho, MBA '98
Vice President, Communications:
Sung Won Mann, MBA '08
Vice President, Communications:
Sung Yoon Woo, MBA '08
Vice President, Communications:
Hyungseok (Jason) Lee, MBA '10
Vice President, Alumni Program:
DongChul Kim, MBA '12
Vice President, General Affairs:
Yong Seok Lee, MBA '09
Auditor: Sung Kwon (Rio) Kim, MBA '08
Treasurer: Wooje Choi, MBA '11

Switzerland

President: Kiran Kumar, MBA '02

Toronto, Canada

President: Daniel Tsai, MBA '11

Turkey

Co-President: Ozan Akpek, MBA '08
Co-President: Mahir Cipil, MBA '07
Co-President: Tayfun Uslu, MBA '99

United Arab Emirates

President: Salmaan Jaffery, MBA '01

United Kingdom

President: Timothy Takacs, MBA '99

ALUMNI AFFAIRS AND DEVELOPMENT STAFF

Benjamin P. Davis '88, *associate dean, Alumni Affairs & Development*

Sara B. Andress, *senior director, Alumni Affairs,*

Cornell SC Johnson College of Business

Ashley Binter '97, MBA '13, *regional major gift officer West Coast, Development*

Kathleen Bolton, *associate director, Stewardship and Donor Relations, Cornell SC Johnson College of Business*

Joy Chamandy, *senior development officer, Development*

Dawn Cornell '16, *associate director, Alumni Affairs*

Kasi A. Dean '12, *assistant director, Student Programs and Campaigns, Alumni Affairs*

Katie Kristof, *assistant to the associate dean, Alumni Affairs & Development*

Marley Lubin '11, *assistant director, Johnson Annual Giving*

Crystal Bertou Marsh, *engagement officer, Johnson Alumni Affairs*

Caitlin Matthewson, *major giving associate, Cornell SC Johnson*

College of Business

Sophia Monkman, *regional gift officer NYC, Development*

Kaitlin Provost, *assistant director, Johnson Annual Giving*

Lisa Vinson, *assistant director, Alumni Affairs*

Mark Weber, *director, Johnson Annual Giving*

This report reflects gifts received between July 1, 2017, and June 30, 2018. Gifts received after June 30, 2018 will be recognized in the 2018-2019 report. We carefully check our gift records and review names of donors. However, errors may occur in a list of this length. If we have omitted your name or listed it incorrectly, we ask you to contact Kathleen Bolton, associate director, Stewardship and Donor Relations at ksh11@cornell.edu or 607-254-7037 so that we can correct our records.

For further information or to make a gift, please contact Benjamin P. Davis '88, associate dean, Alumni Affairs & Development at 607-254-7165.

Mark W. Nelson, *Anne and Elmer Lindseth Dean*
Samuel Curtis Johnson Graduate School of Management
Cornell University, Sage Hall, Ithaca, NY 14850-6201
Phone: 607-255-4425 or 800-847-2082, ext. 2
Fax: 607-255-2075
www.johnson.cornell.edu

Copyright Cornell University, Ithaca, New York.
All Rights Reserved.

Produced by Johnson Alumni Affairs & Development
Photography: University Photography, Jesse Winter Photography
Design: Terry Marcus Design
Writers: Janice Endresen, Susan Kelly, Irene Kim, Ted Goldwyn '90

(PERF)

Each of us. Every year.

(PERF)

Gifts of all sizes help Johnson continue to offer a transformational business management education and sustain pioneering research endeavors.

Philanthropic support is one of many important ways to support a thriving Johnson community. Alumni engaging in the school through their gifts, volunteerism, and participation in all things Johnson makes this one of the most vibrant business communities in the world. Whether serving as a Reunion class officer, attending an alumni event, chatting with a prospective student, or making a gift, alumni are investing in Johnson and making an incredible impact. Learn more about getting involved and connecting with Johnson by visiting: johnson.cornell.edu/alumni/



Thank you for making a difference.

Please print, fill out, and enclose in a business-size envelope.

(PERF)

NAME _____

ADDRESS 1 _____

ADDRESS 2 _____

CITY, STATE, ZIP _____

How to make your gift:

By visiting our secure online giving page:
johnson.cornell.edu/give

By mail:

Cornell University
Box 37334
Boone, IA 50037-0334

Enclose your check, payable to:

Johnson at Cornell University

Charge your gift by mail:

VISA AmEx Discover MC

CARD #

EXP. DATE

SIGNATURE

Or call us at:

607-254-2264 or 1-800-847-2082 ext. 2

Designate your gift

\$ _____ Johnson Graduate School of Management, use where the need is greatest. 009005

\$ _____ Johnson Scholarship Fund 611918

\$ _____ Other _____

Cornell's fiscal year ends on June 30. Please make your gift by then to ensure it counts toward the current year.



Johnson
Cornell
SC Johnson College of Business